

Article 3 of Regulation 1/2003: a historical and empirical account of an unworkable compromise

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ABSTRACT

Combining historical, conceptual, and empirical approaches, this article studies one of the most fundamental, yet underexplored, questions surrounding Regulation 1/2003: What limits European Union (EU) competition law places on the adoption and application of national competition and other laws? The relationship between EU competition and national laws was supposedly settled with the adoption of Regulation 1/2003. There are two exceptions to the rule in Article 3(1), under which national competition authorities and courts must apply EU competition law when applying their national competition laws, with primacy for EU provisions: Article 3(2) leaves room for ‘stricter’ national competition rules on unilateral conduct, and Article 3(3) for national rules pursuing a ‘predominantly different objective’. The solution offered by Article 3 is not workable. Through a historical study of the political discussions preceding Article 3’s adoption, a conceptual analysis of potential interpretations, and a systematic content analysis of French and German practice, this article reveals the lack of a dividing line between the notions of national competition laws and other laws. It calls for reform of Article 3 to ensure that conduct that should be governed by EU law is not assessed under national rules and standards that differ from one Member State to another.

KEYWORDS: Article 3, Regulation 1/2003, Unfair trading practices, Abuse of economic dependence, EU competition law, National competition law, Unilateral conduct, Decentralized enforcement, Level playing field, Digital markets

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are indications that NCAs forego an adequate assessment of the potential effect on trade, leaving the question open or proceeding on the doubtful assumption that there is no effect.¹⁹ The French and German cases examined in this study also indicate that even when the NCAs and courts applied EU competition law alongside their national prohibitions, they did not always discuss the effect on trade criterion. While such concerns clearly impact the division of powers between the EU and its Member States, they go beyond the scope of this study.

II. HISTORY: THE RELATIONSHIP BETWEEN EU AND NATIONAL LAWS

Prior to regulation 1/2003

The controversy surrounding the relationship between EU competition and national laws traces back to the drafting of the Treaty of Rome. Confronted with the heated negotiations over the design and scope of EU competition law, the drafters of the EEC Treaty opted for open-ended and vague provisions, leaving many of the enforcement details to be decided by future Council regulations.²⁰ Article 87(2)(e) EEC provided that during the first 3 years after the entry into force of the Treaty, the Council shall lay down appropriate regulations or directives designing, *inter alia*, the relationship between EU competition and national laws. This choice is particularly noteworthy as the earlier ECSC Treaty had *not* left room for the parallel application of national competition laws.²¹

When the issue came to the doorstep of the Council as part of the drafting Regulation 17/62, it too had avoided taking a clear position.²² This void meant that the Council, made up of the leaders of the Member States, had transferred the matter to the discretion of the ECJ.

The ECJ first considered the relationship between EU and national *competition* laws shortly after the entry into force of Regulation 17/62. In the preliminary reference of *Walt Wilhelm* of 1969, the Court was asked whether the Bundeskartellamt was competent to impose fines for the infringement of German competition law when the Commission investigated the same price-fixing cartel under Article 101.²³ Three considerably different answers were advocated, demonstrating—in the words of AG Roemer—‘that we are concerned with a difficult question’.²⁴

First, the cartel members invoked the *single barrier theory*, by which EU competition law will apply to the exclusion of national competition law. According to this approach, only Article 101 should apply when conduct affects trade between Member States.²⁵

Secondly, the German, French, and Dutch governments, supported by the AG, promoted the *double barrier theory*, by which both EU and national laws apply side-by-side concurrently and independently.²⁶ Accordingly, a practice would only be lawful if it satisfies the elements of both national and EU competition laws. AG Roemer argued that this position was not

¹⁹ Marco Botta and others, ‘The Assessment of the Effect on Trade by the National Competition Authorities of the “New” Member States: Another Legal Partition of the Internal Market?’ (2015) 52(5) CML Review 1247; Wouter PJ Wils, ‘The Obligation for the Competition Authorities of the EU Member States to Apply EU Antitrust Law and the Facebook Decision of the Bundeskartellamt’ (2019) 3 Concurrences 58.

²⁰ Lorenzo F Pace and Katja Seidel, ‘The Drafting and the Role of Regulation 17: A Hard-fought Compromise’ in Kiran K Patel and Heike Schweitzer (eds), *The Historical Foundations of EU Competition Law* (OUP 2013) 54–88. Giuliano Marengo, ‘Does a Legal Exception System Require an Amendment of the Treaty?’ (2000) European Competition Law Annual 145.

²¹ arts 65(1), 66(1), and 66(7) ECSC; Commission’s annual report 1972, para 27.

²² This was a conscious choice, as summarized by the Commission’s annual report 1974, 31.

²³ Case 14/68, *Walt Wilhelm v Bundeskartellamt*, ECLI:EU:C:1969:4.

²⁴ AG Roemer (n 18) 20.

²⁵ Case 14/68, *Walt Wilhelm*, 4–5.

²⁶ *ibid* 7–8; AG Roemer (n 18) 20.

Embracing the Commission's initial proposal would have considerably altered the relationship between EU and national competition laws. This proposal attracted high praise from the European Economic and Social Committee, noting it 'is clear and remarkably bold in its concision and brevity and it should remove one of the main causes for concern' about the renationalization of competition rules,⁴⁸ as well as by the European Parliament,⁴⁹ its Committee on Economic and Monetary Affairs,⁵⁰ and the Council.⁵¹

Yet, the Member States fiercely opposed. The German, Spanish, French, and Austrian delegations warned that it would supersede national competition laws in important areas where national rules have been applied, and would not be a proportional means to ensure the consistent application of EU competition law.⁵² The Italian and Swedish delegations did not object to the reform as such but called to issue an unambiguous and practicable set of guidelines on what constitutes an effect on trade between Member States.⁵³ The Belgian, Danish, Greek, Irish, Luxembourg, Dutch, Finish, and British delegations were hesitant too, calling for more clarifications of the impact and purpose of arrangement on national competition rules.⁵⁴

Faced with this disagreement, the discussion on this matter was suspended.⁵⁵ It was only commenced in May 2001, after the Commission's staff issued a Working Paper exclusively dedicated to this matter ('Article 3 Working Paper'). In this long, reasoned paper, the Commission continued to strongly advocate an absolute primacy of Articles 101 and 102, excluding national competition laws. It vindicated this approach by the desire to realize 'the enforcement potential' of NCAs and national courts⁵⁶ while ensuring a level playing field and coherent application.⁵⁷ The exclusion of national competition laws, according to the Commission, complied with the principles of subsidiarity and proportionality, as the old rule was 'inefficient due to the distortions that it creates in the internal market and the compliance burden that it imposes on companies'.⁵⁸

The solution advocated by the Working Paper convinced neither the EU institutions⁵⁹ nor the Member States.⁶⁰ In November 2001, the Presidency of the Council had advanced a compromise: instead of excluding national competition laws as the Commission suggested, national competition laws would apply *in parallel* to Articles 101 and 102 subject to a *convergence rule*, according to which such parallel application will not lead to the prohibition of agreements that fulfil the conditions of Article 101(3) or that are not prohibited by Article 101(1).⁶¹

During most of the negotiations, however, the (draft) Article 3 expressed the single barrier theory. Only in May 2002, the Working Party first indicated that Articles 101 and 102 would be applied in parallel to national competition laws⁶²; and only in September 2002—1 month before the adoption of the final version of Regulation 1/2003—did Article 3 reflect the

⁴⁸ Opinion of the Economic and Social Committee (2001/C 155/14), para 2.6.1. Also see para 2.6.3 and Opinion of the Economic and Social Committee OJ C 51 (2000/C 51/15), paras 2.3.5.6 and 2.3.5.12.

⁴⁹ The European Parliament resolution on the Commission White Paper on modernization of the rules implementing art 85 and 86 of the EC Treaty (COM(1999) 101, C5-0105/1999, and 1999/2108(COS)) of 18 January 2000, para 16.

⁵⁰ Committee on Economic and Monetary Affairs, Report of 30 November 1999, AS-0069/1999, para 14.

⁵¹ 2347th Council meeting, 'Energy/Industry', 8538/01 of 14–15 May 2001, 23.

⁵² Working Party on Competition Report of 10 October 2000, para 7, 12.

⁵³ *ibid*, para 13.

⁵⁴ *ibid*, para 14.

⁵⁵ *ibid*, para 15. Also see General Secretariat of the Council Report of 11 January 2001, art 3.

⁵⁶ art 3 Working Paper, para 22.

⁵⁷ *ibid*, para 24.

⁵⁸ *ibid*, para 49–50.

⁵⁹ Opinion of the Committee on Economic and Monetary Affairs of 13 June 2001, 4; Committee on Economic and Monetary Affairs, Report of 21 June 2001, 28.

⁶⁰ Progress Report from the Presidency to Coreper/Council (Industry/Energy), of 20 November 2001, 5.

⁶¹ Moreover, the Presidency repeated the Commission's position in its Working Paper, allowing for the parallel application of stricter national competition rules on the abuse of unilateral conduct.

⁶² ST 8383 2002 INIT Council Presidency Progress report of 16 May 2002 ('Council Presidency Progress report of 16 May 2002') 5.

Presidency's compromise with respect to Article 101.⁶³ The German delegation, supported by the Finnish and Swedish delegations, expressed the main opposition to the primacy of EU competition law, insisting up until the end of October 2002 that the 'application of stricter national law should be possible'.⁶⁴

Regulation 1/2003: a new distinction between national competition and other laws

After long months of negotiations, the Council reached a political agreement on the proposed Regulation in late November 2002⁶⁵ and adopted Regulation 1/2003 on December 2002. The final version of Article 3 rejected the Commission's efforts to considerably limit the room for national competition laws. As elaborated in the next section, it follows the line of *Walt Wilhelm* to the extent it allows the parallel application of EU and national competition laws, and reforms the relationship between EU competition and national laws in two important aspects:

First, Article 3(1) obliges NCAs and national courts to apply Articles 101 and 102 when they apply national competition law to anti-competitive agreements and unilateral practices that affect trade between Member States. The old enforcement regime of Regulation 17/62, in comparison, did not impose a similar obligation.

Secondly, Regulation 1/2003 explicitly permits stricter national rules on unilateral conduct, meaning that conduct that is not prohibited under Article 102 could still be prohibited under national competition rules on unilateral conduct (Article 3(2)), as well as other non-competition national laws that pursue a predominantly different objective from that of protecting competition on the market (Article 3(3)). This exception is often labelled as the 'German Clause', reflecting its abovementioned legislative history.⁶⁶

The compromise of Article 3 is summarized in [Table 2](#). The changes introduced by Regulation 1/2003 are marked in bold.

The approach under Article 3 may raise various questions, but the one which stands out and will be discussed in the following sections is the distinction in treatment between national *competition* laws and other national laws (those with a predominantly different objective). At first sight, classifying a national rule as a stricter national competition law on unilateral conduct (governed by Article 3(2)) or as a rule that predominately pursues a different objective (governed by Article 3(3)) may seem to have only limited real consequences. After all, in both scenarios, the national rule may apply even if an agreement has an effect on cross-border trade. Yet, the distinction between national competition laws and other laws has important substantive, procedural, and institutional implications.

In terms of *substance*, classifying a rule as national *competition* law entails that when an NCA or a national court apply such a rule it must also apply Articles 101 and/or 102 if the conduct has a cross-border effect.⁶⁷ Deviation from the EU prohibitions would only be permissible to the extent the conduct is not prohibited by Article 101 or if the national rule amounts to 'stricter' (rather than different) rules on unilateral conduct in the meaning of Article 102. Moreover, classifying a rule as national competition law also informs the rights

⁶³ ST 11791 2002 INIT Competition Policy Working Party Report, of 9 September 2002 ('Competition Policy Working Party Report of 9 September 2002') 17.

⁶⁴ ST 12998 2002 INIT Competition Working Party Report of 11 October 2002 ('Competition Working Party Report of 11 October 2002') 18. Subsequently, only the Germans continued to oppose the primacy of EU competition law, while the other delegations did not object. See, for instance, ST 13451 2002 INIT Report of the General Secretariat of the Council of 28 November 2002, 18.

⁶⁵ 2467th meeting of the Council of the European Union Competitiveness (Internal Market, Industry and Research) of 26 November 2002.

⁶⁶ Hildebrand (n 11). The reason for the distinction made between "stricter" anti-competitive agreements and unilateral conduct are discussed in Section III below.

⁶⁷ Regulation 1/2003, art 3(1).

Table 2. The relationship between EU competition and national laws pursuant to Regulation 1/2003

Type of conduct	Conduct that is permissible under Articles 101 and 102		Conduct that is prohibited by Articles 101 and 102
	Does not infringe Articles 101(1) or 102	Exempted under Articles 101(3)	
Conduct that is permissible under national competition law	Conduct is <u>not</u> prohibited	Conduct is <u>not</u> prohibited	Conduct is prohibited ^a (<i>Article 3(1)</i>)
Conduct that is permissible under other national law	Conduct is <u>not</u> prohibited	Conduct is <u>not</u> prohibited	Conduct is prohibited ^a
Conduct that is prohibited under national competition law	<u>Anti-competitive agreements:</u> Conduct is <u>not prohibited</u> ^b <u>Unilateral conduct:</u> Conduct is <u>prohibited</u> (<i>Article 3(2)</i>)	Conduct is <u>not</u> prohibited (<i>Article 3(2)</i>)	Conduct is prohibited
Conduct that is prohibited under other national law	Conduct is prohibited (<i>Article 3(2)</i>)	Conduct is prohibited	

^a While such practices are formally prohibited under EU competition law, an NCA may use its enforcement discretion to refrain from the enforcement or to address the matter by alternative enforcement instrument.

^b In C-226/11, *Expedia*, paras 14–38, the ECJ clarified that because the Commission's *de minimis* notice is not binding on Member States, an NCA may still apply Article 101 to an agreement that does not reach the thresholds specified by the notice if it constitutes an appreciable restriction of competition within the meaning of that provision.

of claimants in private litigation. The Damages Directive extends its scope to 'actions for damages based on the infringement of national competition law where it is applied pursuant to Article 3(1)'.⁶⁸

In terms of *procedure*, the obligation to apply Articles 101 and 102 alongside national *competition* law in cases where cross-border trade is affected triggers a set of notification requirements and coordination mechanisms. Article 11 of Regulation 1/2003 obliges NCAs to inform the Commission before commencing formal investigative measures, adopting decisions requiring an infringement be brought to an end, accepting commitments, or withdrawing the benefit of a block exemption regulation. The Commission may, in turn, initiate its own proceedings, thereby relieving the NCA of its competence to act. Article 16 of the Regulation further prohibits NCAs and national courts from taking decisions running counter to a Commission decision on the application of Articles 101 and 102 to the same conduct, and orders national courts to avoid giving decisions which would conflict with a decision contemplated by the Commission. Such obligations do not only apply to the application of EU competition law but also to national competition law.⁶⁹

⁶⁸ Directive 2014/104/EU of the European Parliament and of the Council of 26 November 2014 on certain rules governing actions for damages under national law for infringements of the competition law provisions of the Member States and of the European Union OJ L 349, Recital 10.

⁶⁹ C17/10, *Toshiba*, paras 86–87.

elaborated below, it seems to be linked to a political motivation, aimed to satisfy some of the Member States' reluctance to grant the Commission more power.⁷⁵

This political motivation was not explicitly declared. The distinction between conflicts with Articles 101 and 102 was first proposed by the Commission in its Article 3 Working Paper, on the curious grounds that while Article 101 applies to all *undertakings* irrespective of their market power, Article 102 only applies to *dominant undertakings*. According to the Working Paper, because Article 101 does not prohibit agreements that do not appreciably restrict competition in the meaning of Article 101(1) or can be justified under Article 101(3), it should apply to the exclusion of both more lenient and stricter national competition laws applicable to such practices. This will ensure that 'negative' anti-competitive agreements that cannot be justified by overriding benefits would be prohibited, while 'positive' agreements that create benefits to society would not be blocked by national competition laws.⁷⁶

The division between 'positive' and 'negative' effects, according to the Working Paper, is not applicable to Article 102, which only applies to dominant undertakings. Therefore, 'the need to exclude the application of stricter national laws to the behaviour of dominant undertakings is less compelling', and '[t]here may even be good reasons to apply more detailed national rules to such unilateral practices of dominant firms, thereby facilitating access to the market of a particular Member State'.⁷⁷ The Working Paper, notably, does not explain what such 'good reasons' might be.

The Commission maintained that the wording of its first proposal for Article 3—suggesting it will give primacy to the EU rule on 'the *abuse* of a dominant position'⁷⁸—reflected this difference. This wording implies that the Regulation would *not* prohibit a stricter national rule on unilateral conduct, but only national rules that are 'equivalent' to Article 102.⁷⁹ National competition rules could remain applicable when they are applied to the unilateral conduct of a non-dominant firm or to the unilateral conduct of a dominant firm in a stricter way than Article 102.⁸⁰

The merits of the Commission's purported distinction between Articles 101 and 102 are questionable. One can argue that in the same way that Article 102 only applies to the *abuse* of a dominant position, Article 101 only applies to agreements that have the 'object or effect the prevention, restriction or distortion of competition'. In practice, NCAs and national courts often analysed agreements that were concluded by relying on one of the parties' dominant position or superior bargaining power only under Article 102, enabling the application of stricter national competition rules.⁸¹

Distinction between Article 102 and 'stricter' national rule on unilateral conduct

Another set of challenges relates to the question of what type of conduct falls under the exception of Article 3(2), prescribing that the Member States are not precluded from adopting and applying 'stricter national laws which prohibit or sanction unilateral conduct'.

Those challenges originate from the very wording of Article 3(2). In the first place, the Article refers to 'stricter national laws' in general, and not to national competition laws. In principle, the Article should be understood in conjunction with Recital 8, clarifying that this rule refers specifically to 'stricter *national competition laws*'.⁸² Yet, the recitals of EU acts have

⁷⁵ Feteira (n 5) s 1.01. Also see, Giorgio Monti, *EC Competition Law* (CUP 2007) 402; Hans Gilliams, 'Modernisation: From Policy to Practice' (2003) 28(4) *European Law Review* 464.

⁷⁶ art 3 Working Paper, paras 53–57.

⁷⁷ *ibid*, para 60.

⁷⁸ Emphasis in original.

⁷⁹ *ibid*, para 61.

⁸⁰ *ibid*.

⁸¹ See 'No benchmarks in national practices' section.

⁸² Emphasis added.

no binding legal force. They cannot be relied on as a ground for derogating from the actual provisions of the act in question.⁸³ Thus, although it seems reasonable to conclude that Article 3(2) is meant to cover *competition* laws specifically, there ambiguity remains. In the second place, Article 3(2) and Recital 8 use different terminology from the rest of Regulation 1/2003. While Articles 1 and 3(1) of Regulation 1/2003 refer to an ‘abuse prohibited by Article [102]’, they refer to national competition laws that prohibit or sanction ‘unilateral conduct’, suggesting that they include conduct beyond abuse of a dominant position.

In the third place, Article 3(2) does not clarify what ‘stricter’ means. Various interpretations are permissible, including (i) a stricter standard of what constitutes an abuse (ie, narrow or broad MFN clauses in the Booking.com national litigation)⁸⁴; (ii) a lower level of market power to establish a position of dominance⁸⁵; (iii) different degrees and types of economic power (eg, economic dependence, or gatekeeper powers)⁸⁶; or (iv) rules applying to conduct that was objectively justified under Article 102.

Distinction between national competition and non-competition rules

Finally, Article 3 raises a set of challenges related to the distinction between rules covered by Article 3(2) (national competition law) and by Article 3(3) (other rules). It is these challenges that have prompted the analysis in Sections IV and V.

The definition of what constitutes national competition laws was first discussed by the Commission’s Staff Article 3 Working Paper of May 2001, at a time when the (draft) Article 3 still included absolute primacy for EU competition rules. Aiming to avoid the parallel application of EU and national competition laws, the Working Paper advocated a broad interpretation of what may fall under the term ‘national competition law’, noting that emphasis should be placed on the substantive content of the national rule, rather than on the legal instrument of which it forms part of.⁸⁷ This broad interpretation is reflected by the Annex of the Working Paper, comparing the main *competition* law provisions of the Member States. This Annex includes national rules applicable to non-dominant undertakings (eg, Germany, France, Poland) and whose dominance is assumed under statutory thresholds that differ from the EU rules (eg, Austria, Germany, Poland, UK). The Working Paper, however, is confusing. Some of the national rules on abuse of economic dependence and restrictive practices that are labelled as competition law in the Annex, are explicitly mentioned in the body of the Paper as ‘not constitute competition laws within the meaning of Article 3’.⁸⁸

The main type of national laws that were addressed by the Article 3 Working Paper as other national rules included liberalization measures adopted in telecommunications, gas, and electricity sectors. The Commission explained that those measures aim to introduce competition in markets previously served by incumbents holding exclusive or special rights. They are often based on EU Directives implemented in national law and mirror EU law obligations.⁸⁹

The Member States, as mentioned, were not satisfied with the Commission’s proposal. In fact, the status of stricter national unilateral conduct rules was one of the most contentious questions in the final stages of the negotiations over Article 3.⁹⁰ Only in May 2002, after the Council pressured the delegations to reach a compromise on the structure of Regulation 1/2003, the French

⁸³ C-162/97, *Nilsson and others*, ECLI:EU:C:1998:554, para 54.

⁸⁴ Pinar Akman, ‘A Competition Law Assessment of Platform Most-Favoured-Customer Clauses’ (2016) 12(4) *Journal of Competition Law and Economics* 781, 794.

⁸⁵ Or Brook and Magali Eben, ‘Abuse Without Dominance and Monopolisation Without Monopoly’ in Pinar Akman and others (eds), *Research Handbook on Abuse of Dominance and Monopolization* (Edward Elgar Publishing 2022).

⁸⁶ *ibid.*

⁸⁷ art 3 Working Paper, para 62.

⁸⁸ *ibid.*, para 64.

⁸⁹ *ibid.*, para 74.

⁹⁰ Council Presidency Progress report of 16 May 2002, 5.

IV. ARTICLE 3'S POSSIBLE BENCHMARKS

The previous sections showed that despite some significant substantive, procedural, and institutional implications, Article 3 does not offer clear guidance on drawing the dividing line between practices that fall under Articles 3(2) and (3).¹⁰¹ This section presents three possible benchmarks to inform such decision based on the wording of Regulation 1/2003, the EU Courts case law, and the Commission's policy papers. As elaborated below, the classification of conduct as (stricter) national competition or other laws may differ according to the selected benchmark. The presentation of the benchmarks in this section is not intended to be normative. Rather than discussing the preferred solution, it aims to search for the meaning of Article 3 according to law, jurisprudence, and soft law and inform the empirical analysis presented in the next section. A normative suggestion will be discussed in the concluding section of this article.

Benchmark 1: the objective of the national statutes

A first dividing line between national competition and other laws might be drawn according to the objective of the national statutes. Such benchmark is implied by the wording of Article 3(3), referring to the objective of the national *legislation* as being 'predominantly different' from that of Articles 101 and 102. Accordingly, a national law will not be classified as a competition law when it has a different aim of 'protecting competition on the market', as stated by Recital 9 of Regulation 1/2003.

This benchmark corresponds to the ECJ's ruling in *VAG*. As mentioned, the ECJ assumed that the German law on unfair competition did not amount to national competition law because it was not part of the competition law statutes.¹⁰² This benchmark was also suggested by the Staff Working Paper accompanying the Report on the Functioning of Regulation 1/2003, contrasting national competition laws that protect 'competition on the market' with other laws that 'regulate contractual relationships between undertakings' (such as unfair trading practices).¹⁰³

Using the objective of the national statutes as the benchmark informing Article 3 analysis carries the advantages of offering a clear and predictable rule, which can be easily administered given the relatively high degree of harmonization among Member States' competition laws. Note that, unlike the aims of competition *law* in general, which as mentioned are vague and subject to much controversy, many national competition law *statutes* explicitly invoke specific aims.

At the same time, it is highly formalistic; the classification of a rule as national competition or other law is only dependent on the statute in which it appears. Member States could easily circumvent their duties under Regulation 1/2003 by listing national rules outside their main competition law statutes. This benchmark also hampers uniformity as similar national rules may be classified differently based on the statutes they were included in. For this reason, this benchmark may conflict with *Sachversicherer*, in which an exemption for insurance agreements listed in the German competition act was classified as another national law. The ECJ emphasized that the implementation of Articles 101 and 102 is not dependent upon the way the supervision of certain areas of economic activity is organized by national legislation.¹⁰⁴

¹⁰¹ See Staff Working Paper accompanying the Report on the Functioning of Regulation 1/2003, para 181, for an acknowledgement by the Commission that '[d]rawing the borderline appears particularly difficult'.

¹⁰² C-41/96 *VAG-Händlerbeirat*, paras 12–14. Also see Monti (n 75) 408.

¹⁰³ para 181.

¹⁰⁴ C-45/85 *Verband C-45/85 Verband*, paras 21–22.

Benchmark 2: objective of the specific national provision

A second possible benchmark is similar to the first to the extent it is based on the objective of the national measure. Yet, instead of focusing on the national statutes as a whole, it examines the objective of a specific provision on a standalone basis. This objective would be defined explicitly in the legislation or its preparatory work, and gain meaning through EU and national jurisprudence.

The Commission's Staff Working Paper accompanying the 2009 Report on the functioning of Regulation 1/2003 includes some indications favouring this benchmark. The Commission cited a paper by *Smijter* and *Kjoelbye*—both Commission officials at the time—arguing that the main distinctive feature is whether the aim of the national *provision* is limited to regulating a contractual relationship with a view to protecting a weaker party against a stronger party or whether competition on the market is considered in the elaboration of the rule or its application. Each national provision should be examined, rather than the overall statute in which it is contained.¹⁰⁵

The focus on the provision rather than the statute it forms part of renders this benchmark less formalistic and *facilitates* greater uniformity in the classification of national rules. At the same time, it may not offer equal legal certainty, because it may be more difficult to identify the objectives of a specific provision. In some cases, moreover, a single provision may tackle multiple objectives, some of which should be classified as competition law while others focus on contractual relations.

Benchmark 3: harm addressed in the enforcement of the national provision

Differing from the first two benchmarks, the third does not focus on objectives *in abstracto*, but rather looks at the harm the enforcement of a national provision addresses in practice. This benchmark can be inferred from the wording of Recital 9, stating that national rules that protect trading partners will not be classified as national competition law, because they apply 'irrespective of actual or presumed effects of such acts on competition on the market'. Accordingly, protecting competition in the market should be classified as competition law, where the protection of the individual interests of market participants for their own sake is not. This benchmark is also hinted at by the Staff Working Paper accompanying the Report on the Functioning of Regulation 1/2003. The Commission explained that national rules 'combating excessive market power or protecting smaller undertakings in a market against their larger competitors' are likely to be considered competition law provisions.¹⁰⁶

This benchmark is in line with EU competition law to the extent it focuses on the effects of the national rules in a specific set of legal and economic circumstances, rather than their form. It is also sensitive to the diversity of national laws. For the same reasons, however, this benchmark does not offer legal certainty. The protected harm is case-specific and may not be clear in the early days of the case; the enforcement of a single case, moreover, may tackle multiple harms.

The three benchmarks, their promises and shortcomings, are summarized in [Table 3](#). The table demonstrates that each of the benchmarks represents a unique trade-off between formalism, legal certainty, and uniformity: the first benchmark (objective of the national statutes) is formalistic. While it could allow Member States to easily circumvent their duties under Regulation 1/2003 and may hamper the level playing field, its application is predictable; the third benchmark (harm addressed in the enforcement of the national provision) is based on a substantive, case-by-case analysis. The opportunity to account for the specific legal and

¹⁰⁵ Footnote 213, citing Eddy De Smijter and Lars Kjoelbye 'The Enforcement System under Regulation 1/2003' in Jonathan Faull and Ali Nikpay (eds), *The EC Law of Competition* (OUP 2007), para 2.59.

¹⁰⁶ paras 180–181 and fn 213.

Table 4. Database

Type of conduct	France	Germany	EU law
Competition law statutes	Code de Commerce, Book IV, Title II	Gesetz gegen Wettbewerbsbeschränkungen (GWB)	'EU competition law'
Anti-competitive agreements	L.420-1	section 1	Article 101 TFEU
Abuse of dominance	L.420-2, para 1	section 19 (and section 18)	Article 102 TFEU
Abuse of economic dependence	L.420-2, para 2	section 20	–
Restrictive practices statute	Code de Commerce, Book IV, Title IV	–	–
Practices restrictive of competition: imbalance in the commercial/contractual relationship	L.442-1 ^a and L.442-3	–	–
Unfair competition statute	–	Gesetz gegen den unlauteren Wettbewerb (UWG)	–
Unfair commercial practices	–	section 3	–
Protection of competitors	–	section 4	–

^a Ex. L.442-6 (prior to 2019).

the national provision on *abuse of dominance* may be stricter in practice.¹¹³ Notably, although these cases relied on the exception for 'stricter' national competition laws, they did not explain what constitutes 'stricter'.

Only a few cases—and only in France—examined other national laws in the meaning of Article 3(3). Article 3(3) was relied on, in particular, to prohibit conduct under a national provision on practices restrictive of competition (L.442-1, ex L.442-6), which did not infringe EU competition law.¹¹⁴ The courts explained that the national provision protects the functioning of markets and competition through the protection of competitors. Since it does not rely on the 'market notion', it is distinct from the objectives of EU competition law, aiming to protect the competitive functioning of the market as a whole.¹¹⁵ Yet, the French judgments do not point to a consistent benchmark because the same provision was also

(11 November 2008), KVR 11/12 (12 July 2013); Bundeskartellamt, B8-101/11 (30 November 2012), B9-149/04 (8 May 2006). France: AdIC, 20-D-04 (16 March 2020), 10-D-08 (3 March 2010); Court of Cassation, 15-17.004 (5 July 2017).

¹¹³ HRC FRA, 11 U 26/13(Kart) (29 May 2018).

¹¹⁴ ACP, 12/13845 (15 January 2014), 11/01468 (2 July 2014), 13/05110 (24 June 2015), 13/23968 (11 May 2016), 15/13603 (20 February 2019). See also Commercial Court Paris, 2015000040 (7 May 2015); Court of Cassation, 15-17.004 (5 July 2016); ACP, 15/18784 (21 June 2017).

¹¹⁵ ACP, 15/13603 (20 February 2019) 12–13; 11/01468 (2 July 2014), 12/13845 (15 January 2014), 13/23968 (11 May 2016); Commercial Court Paris, 2015000040 (7 May 2015) 13.

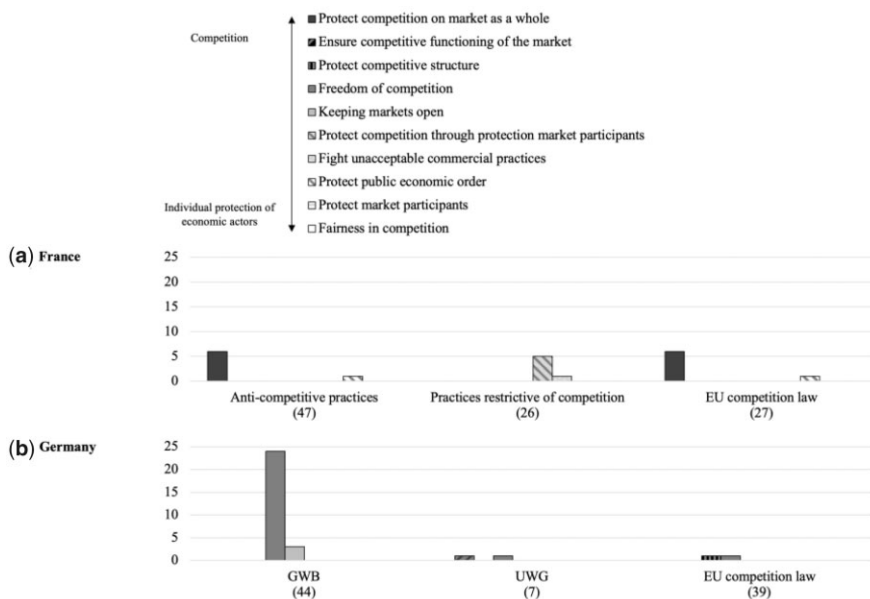


Figure 1. Objectives of the national statute.

Note: The number in brackets represents the number of cases in the database concerning the enforcement of each statute. As elaborated below, in some cases, more than one objective was invoked for the same statute.

The French and German statutes on unfair competition and restrictive trading practices, therefore, are interpreted as including multiple and overlapping goals, grounded on both competition law and contract law theories. This appears to be sufficient to demonstrate that interpreting Article 3 based on the objectives of the statutes may be fraught. The empirical analysis below confirms this.

Figure 1 summarizes the number of times the French and German NCA and courts defined the objectives of the national statutes within the cases included in the database. For each of the examined statutes, the various objectives are presented on a scale, ranging from protection of competition on the market as a whole (on the left, suggested as a reasonable basis for classifying statutes as national competition law) to individual protection of economic actors (on the right, suggested as a reasonable basis to classify statutes as other national laws).

The range of possible objectives presented on the horizontal axis was identified by a combination of a literature review and a bottom-up approach based on the objectives invoked in the decisional practice. This article does not engage with the origin of those different objectives. While this is an interesting topic of study,¹²⁷ these questions fall outside of its scope.

Starting with France, the figure demonstrates that very few cases referred either to the objectives of the national statute on competition (six cases) or the statute on practices restrictive of competition (six cases). These numbers seem especially low numbers when

its application (such as the blocking effect of competition law as a *lex specialis*, or the ‘*Vorfeld*’ theory that unfair competition rules eliminate problems before they arise under competition law, that the UWG has to be applied with respect to the principles of competition law, and/or that an obstruction which violates the GWB may violate the UWG if additional unfairness elements are present). To read up on this national discussion, see Köhler *ibid* 645; Podszun *ibid* 509; Hermann-Josef Omsels, ‘Behinderungstatbestände im Kartellrecht und deren Verhältnis zu § 4 Nr. 4 UWG’ in Henning Harte-Bavendamm and Frauke Henning-Bodewig (eds), *UWG Gesetz Gegen den unlauteren Wettbewerb Kommentar Auflage* (Beck 2016) vol 4, Rn. 9–12.

¹²⁷ David Gerber and Richard Azarnia, ‘*Dirigisme* and the Challenge of Competition Law in France’ (1995) 3(1) *Cardozo Journal of International and Comparative Law* 9; David Gerber, *Law and Competition in Twentieth-Century Europe: Protecting Prometheus* (OUP 1998); Laurent Warlouzet, ‘The EEC/EU as an Evolving Compromise between French *Dirigisme* and German *Ordoliberalism*’ (2019) 57(1) *Journal of Common Market Studies* 77.

interpreted by weighing the individual interests of the parties, suggesting that the protection of market participants is included within this broader objective. Three cases added a possible second objective of ‘keeping markets open’,¹³³ although it is unclear whether this forms part of the first objective.

Only a few cases concerning the unfair competition statute described its objectives at all (2/7). This can perhaps be explained by the definition of the objective in the statute itself, noting in section 1 that it ‘serve[s] the purpose of protecting competitors, consumers and other market participants against unfair commercial practices’ while ‘at the same time, it shall protect the interests of the public in undistorted competition’. As the objective is already defined in the statute, it may not be necessary to further discuss it. However, this wording does not make the distinction between competition law and unfair competition statutes clear: The objective described in section 1 UWG is two-fold and it is unclear to what extent ‘undistorted competition’ is the same or a distinct objective from that of the GWB.

Unlike France, the German courts did not clearly distinguish between the objectives of the UWG and the GWB. In one case, the lower court described the objective of the unfair competition statute in the same way as the courts describe the objective of the competition statute: freedom of competition.¹³⁴ However, in another case, a higher regional court defined the unfair competition statute as regulating market behaviour in the interests of market participants, which may include but is broader than competition law.¹³⁵

Therefore, the objectives of the statutes as interpreted in practice, do not provide clarity on how to distinguish between national laws falling under Articles 3(2) and 3(3). Whereas the French cases may provide some indication, the interpretation of the national statutes in German cases does not draw a consistent distinction.

Objectives of the national provision

Next, we examined whether the dividing line between national competition and other laws can be understood in light of the objectives of specific national provisions. To this end, the objectives of three types of provisions were examined:

First, we examined national provisions equivalent to Article 101 on anti-competitive agreements (L.420-1 of the Code de Commerce; section 1 GWB) and 102 on abuse of dominance (L.420-2(1) of the Code de Commerce; section 19 GWB). Those provisions clearly fall under the definition of national competition laws.

Secondly, we examined national provisions on the abuse of economic dependence (L.420-2(2) of the Code de Commerce) and the abuse of relative power (section 20 GWB). Those types of prohibitions do not exist in EU competition law. The French prohibition on abuse of economic dependence was added to the national provision on abuse of dominance in 1986. It prohibits a non-exhaustive list of practices, including refusal to sell, tying, discriminatory practices, and range agreements. Some of these practices overlap with those of abuse of dominance. Unlike the French prohibition, the German prohibition on abuse of economic dependence is separate from the national prohibition on abuse of dominance. Yet, there is still a link: section 20 GWB explicitly refers to section 19 GWB, stating that its prohibition, including a non-exhaustive list of abuses, will also apply in a situation of relative market power. It applies to abusive conduct adopted by an undertaking on which another undertaking is economically dependent.¹³⁶ The provision was reformed in a number of legislative

¹³³ Bundeskartellamt, B3-64-05 (14 July 2009), para 140; B7-30/07 (24 May 2013) 42; B3-93/03 (9 February 2006) 34.

¹³⁴ RCK, 31 O 292/12 (20 December 2012).

¹³⁵ Higher Regional Court Stuttgart, 2 U 11/14 (20 November 2014), para 98.

¹³⁶ Torsten Korber, Heike Schweitzer and Daniel Zimmer, *Immenga/Mestmäcker Wettbewerbsrecht* (C.H.BECK 2012) 339.

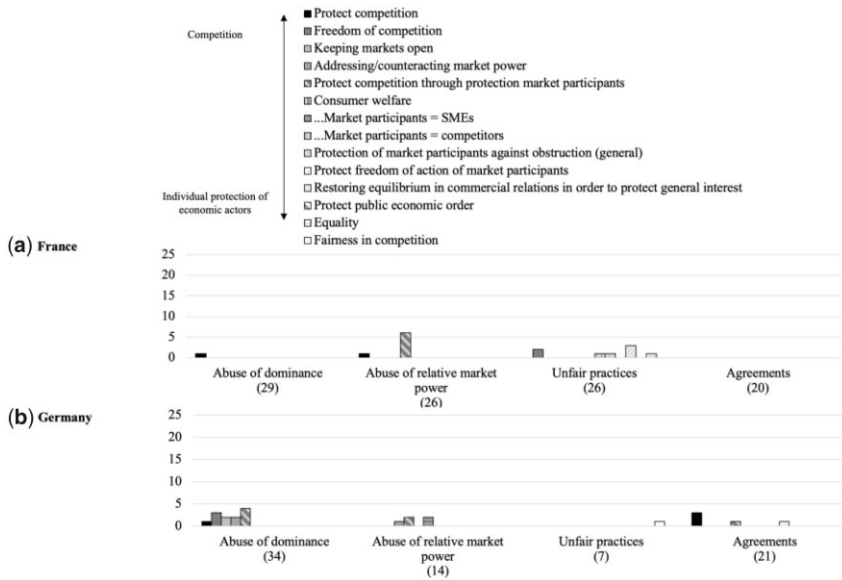


Figure 2. Objectives of the national provision.

Note: The number in brackets represents the number of cases in the database concerning the enforcement of each provision.

amendments since its introduction in 1973, from focusing on the protection of SMEs, to the abuse of *relative* power.

Thirdly, we examined national provisions governing practices restrictive of competition (L.442-1 and L.442-3 of the Code de Commerce) and unfair competition (sections 3 and 4 UWG). Those provisions are collectively referred to in Fig. 2 as ‘unfair practices’ and raise particular challenges under Article 3.

In France, Article L.442-1 prohibits (i) (trying to) obtain terms and conditions which do not correspond to or are manifestly disproportionate to the value of the other party’s consideration; (ii) applying obligations which create a significant imbalance in the commercial relationship; and (iii) abruptly terminating an established commercial relationship. L.442-3 prohibits an undertaking to adopt a clause which retroactively awards it the more favourable conditions previously awarded to its competitors.¹³⁷ The French law itself distinguishes between the objective of practices restrictive of competition, where the wording of the provisions *does not explicitly refer* to harm to competition on the market—and the objectives of anti-competitive practices, whose provisions *do refer explicitly* to harm to competition on the market. Yet, this dividing line is not always clear as the prohibitions on restrictive practices are sometimes applied in parallel to the national prohibition on abuse of dominance. In fact, the national prohibition on abuse of dominance explicitly refers to L.442-1 to L.442-3 as types of conduct that may constitute an abuse of economic dependence where the requirement of an effect on the structure or functioning of competition is satisfied.

In Germany, section 3 UWG includes a prohibition on unfair commercial practices; and section 4 UWG, special protection for competitors against denigration and deliberate obstruction, spreading untrue information, and illegitimate replication of their products.

Figure 2 summarizes the number of times an NCA or court defined the objectives of the abovementioned national provisions. The figure includes, for each provision, the objective as

¹³⁷ L.442-3(b).

interpreted in practice, ranked on a scale from the protection of competition on the market as a whole (on the left) to individual protection of economic actors (on the right).

In France, perhaps unsurprisingly given the more extensive discussion on the objectives of the law, there was very little discussion on the objectives of the national prohibitions on abuse of dominance and relative market power (economic dependence), and no discussion of the objective of the national prohibition on anti-competitive agreements. Only one case referred to the objective of the prohibition of abuse of dominance, and only one case referred to the objective of the prohibition of abuse of relative market power. Both these cases referred to the same objective for these distinct prohibitions: the protection of (the structure or functioning of) competition on the market.

The French NCA and courts more often discussed the objectives of the provisions on practices restrictive of competition (12/26 cases 'unfair practices'). All those cases were discussed in the context of private enforcement. Similar to the objective of the statute as a whole, the courts interpreted the objectives of those provisions as the protection of individual competitors, for the purpose of protecting the functioning of the market and competition.¹³⁸ Two cases added a second objective of 'maintaining free competition' and 'the free exercise of competition'.¹³⁹ The latter, according to the court, calls for equal treatment of all economic partners, protecting competitors in their inter-individual relationships.¹⁴⁰

Although practices restrictive of competition are private law provisions, which typically protect individual interests, four additional cases were initiated by the Minister of the Economy. Reflecting a public interest aim, such actions were justified as protecting the functioning of the market and competition by restoring the economic equilibrium in commercial relations and maintaining free competition.¹⁴¹

Given the low number of cases on the objectives of abuse of dominance, abuse of economic dependence, and agreements, and the variety of objectives attributed to practices restrictive of competition, the objectives of the specific national provisions as identified in practice are of limited use in identifying a dividing line. Nevertheless, if the low number of cases was disregarded and the few additional objectives discounted, this benchmark informs similar classifications as the first benchmark: competition law protects competition on the market directly, while other laws focus on the interests of economic actors and may only indirectly protect competition on the market.

In Germany, the number of cases discussing the objectives of the provisions on anti-competitive agreements (3/21 cases), abuse of dominance (9/34 cases), and abuse of relative market power (4/14 cases) is higher than the number of cases discussing the objectives of the unfair competition provisions (1/7 cases). Contrary to France, the practice does not point to a conclusive benchmark to distinguish competition law provisions from other provisions. The single case in which the objectives of the unfair competition provision were examined suggests that its objectives differ from those of the provisions of competition law and focus on regulating market conduct to protect fairness in competition.¹⁴² However, the objectives of the respective provisions listed within the competition statute itself are less clear.

¹³⁸ ACP, 15/13603 (20 February 2019), 13/23968 (11 May 2016), 13/05110 (24 June 2015), 11/01468 (2 July 2014), 12/13845 (15 January 2014).

¹³⁹ Appeals Court Versailles ('ACV'), 2003-02078 (7 October 2004); Appeals Court Nimes ('ACN'), 07/00606 (25 February 2010).

¹⁴⁰ ACV, 2003-02078 (7 October 2004). See also ACP, 15/18784 (21 June 2017).

¹⁴¹ ACV, 08/05366 (24 September 2009), 08/07356 (29 October 2009); ACN 07/00606 (25 February 2010); ACP, 15/18784 (21 June 2017).

¹⁴² Regional Court Hamburg, 315 O 80/11 (22 December 2011).

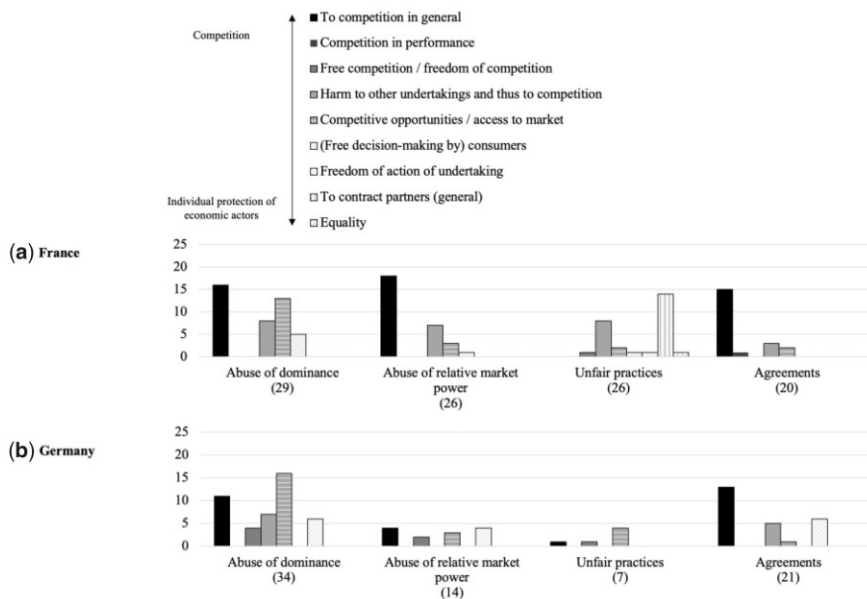


Figure 3. Harm addressed in the enforcement of the national provisions.

Note: The number in brackets represents the number of cases in the database concerning the enforcement of each provision.

provisions. However, the empirical findings summarized in Fig. 3, indicating the number of times an NCA or court referred to a particular harm under a specific national provision, point to a multiplicity of protected harms, which were invoked within the application of a single provision in a single case, across the different provisions in one jurisdiction, and across jurisdictions. The types of protected harm in the figure are ranked on a scale from protection of competition on the market as a whole (left side) to individual protection of economic actors (right side).

In Germany, there is a broad range of harms shared across all the provisions, ranging from harm to competition, through competitive opportunities, to freedom of action of undertakings. This suggests that the protection of freedom of competition—the objective of the competition law provisions as identified in practice should be interpreted broadly, to include the protection of competitive opportunities and even the freedom of action of individual undertakings. Indeed, in the abuse of dominance cases, the NCA and courts explicitly linked the description of the harm to the objectives of the law.¹⁵⁵ This brings the protected harm of the competition law provisions closer to those of unfair practices, once again blurring the dividing line between national competition and other laws.

In France, harm is a more indicative benchmark. Although, like in Germany, there is a multiplicity of harms across provisions, only in the application of the practices restrictive of competition (‘unfair practices’ in the figure) do the courts refer to harm to contract

¹⁵⁵ BGH, KVR 17/08 (11 November 2008) para 14; KVR 3/17 (23 January 2018), para 75; KVR 21/07 (4 March 2008), KZR 65/10 (31 January 2012), KZR 40/02 (13 July 2004); HRC DU, VI-U(Kart) 6/13 (13 November 2013), para 53; Bundeskartellamt, B9-55/03 (11 February 2005), B9-149/04 (8 May 2006), B7-30/07 (24 May 2013), B3-93/03 (9 February 2006), B8-101/11 (30 November 2012); Regional Court Celle, 13 U 248/04(Kart) (7 April 2005); HRC FRA, 11 U 84/14(Kart) (22 December 2015); RCK, 31 O 292/12 (20 December 2012); HRC DU, VI-2U(Kart) 10/05 (16 May 2007), VI-Kart 5/11 (21 December 2011).

partners.¹⁵⁶ Moreover, harm to competition on the market was discussed in the application of all the provisions of the competition statute—abuse of dominance, anti-competitive agreements, and abuse of relative market power—but not for practices restrictive of competition.

The harm in the enforcement of specific provisions, therefore, also fails to provide a conclusive benchmark for Article 3. There is a lack of alignment between the two jurisdictions and a multiplicity of harms in Germany. None of the possible three benchmarks (objective of the statute, objective of the provisions, harm addressed in the enforcement of the provision) and, therefore, can provide a conclusive dividing line between competition law and other laws based on French and German practices.

VI. CONCLUSIONS AND OPPORTUNITIES FOR REFORM

Article 3 of Regulation 1/2003 aimed to settle one of the great controversies of EU competition law: the relationship between EU competition and national (competition and other) laws. It purported to limit Member States' competence by prohibiting the adoption and application of conflicting rules, to ensure the level playing field across the EU and uniform competition conditions.

This article has shown through a historical and empirical analysis that Article 3 has failed in this mission. The political negotiations that preceded its adoption resulted in vague and convoluted wording, providing for a limited exception for *stricter* national competition rules on unilateral conduct (Article 3(2)), and a broader exception for rules that predominately pursue a different objective (Article 3(3)). It showed that none of the suggested benchmarks for the dividing line between those two exceptions (based on the objectives of the national statute, objectives of the national provision, and harm addressed in the enforcement of the national provision) can conclusively explain the French and German practices. Not only do those two jurisdictions follow different interpretations and classifications, but there is even no single benchmark that can inform the application of Article 3 within each jurisdiction.

It is concerning that after nearly 20 years, the scope of Article 3 remains unclear since the distinction between those two categories is important. Where a conflicting rule is classified as national competition law in a case involving cross-border trade, it can only apply to the extent it is considered 'stricter' than Article 102 (and not merely different) and is subject to the substantive, procedural, and institutional obligations of EU competition law. In such a case, the national body enforcing the rule—regardless of its national competencies and even if it is not generally considered to be an NCA or court—must also apply Article 102 and comply with a set of notification requirements and coordination mechanisms.

The uncertain interpretation of Article 3 undermines the *raison d'être* of Regulation 1/2003, namely avoiding the distortion of competition in the common market, creating a level playing field, and ensuring legal certainty, through uniform and consistent enforcement.¹⁵⁷

The planned evaluation of Regulation 1/2003 seems like an excellent opportunity to reflect on the scope of Article 3. This is particularly true as the historical and empirical analysis casts doubts on whether the relationship between EU competition and national laws can be solved merely by dint of interpretation. Given the lack of a specific legal or economic test to draw a dividing line, we believe that solving it will ultimately require a political decision of the Member States and EU institutions. After all, Article 3—as this article shows—is not

¹⁵⁶ Appeals Court Poitiers, 03/1282 (20 February 2008); ACP, 05/23026 (15 May 2008), 12/13845 (15 January 2014), 15/18784 (21 June 2017), 15/18784 (11 April 2018); Commercial Court Lyon, 09/05002 (15 July 2009); Appeals Court Versailles, 08/05366 (24 September 2009), 08/07356 (29 October 2009); ACN, 07/00606 (25 February 2010); Constitutional Council, 2010-85 QPC (13 January 2011); Court of Cassation, 12-26705, 12-26970, 12-29281 (20 May 2014), 14-25718 (8 March 2016), 15-17004 (5 July 2016). See also AdIC, 11-D-20 (16 December 2011).

¹⁵⁷ Regulation 1/2003, Recitals 1, 8, and 22.

only about law or economics. It is foremost a political provision that distributes the regulatory powers between the EU and its Member States.

One option for reform could be amending the wording of the exception of Article 3(2), limiting it to national rules comparable to those of Articles 101 and 102. The new provision could replace ‘*stricter national laws which prohibit or sanction unilateral conduct*’ with ‘*national laws which prohibit the abuse of a dominant position*’.¹⁵⁸ Such a reform would also need to clarify the meaning of ‘*stricter*’. Limiting the exception provided by Article 3(2) to national rules comparable to those of Articles 101 and 102 could be ensured by indicating that *stricter* is confined to a lower standard of what constitutes abuse or more severe sanctions. Hence, Article 3(2) could not be used to permit national rules that are not based on the notion of market power, such as those involving a lower level of market power to establish a position of dominance or different degrees and types of economic power (eg, economic dependence or gatekeeper powers).¹⁵⁹ Given the potentially harmful impact of such rules on both competition and the internal market, they could only be tolerated if they fulfil the test of Article 3(3), that is are comparable with ‘*general principles and other provisions of Community law*’.

Other, second-best solutions are also available in the event of a lack of political support. Aiming to provide legal certainty, Article 3(3) could replace the vague phrase ‘*an objective different from that pursued by Articles [101] and [102] of the Treaty*’ with a more precise alternative. Following the discussion in Section IV, we believe that a combination of the second and third benchmarks may be advisable; that is, clarifying that the objectives of the specific national provision and of the harm addressed in the enforcement of the national provision are predominantly different from the objective of protecting the competitive structure and process.

Debating, clarifying, and amending the scope of Article 3, to conclude, are necessary to ensure that the relationship between EU competition law and national laws is finally settled, so as to ensure both the protection of competition and the functioning of the common market.

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¹⁵⁸ Emphasis added.

¹⁵⁹ See discussion in ‘*Distinction between national competition and non-competition rules*’ section above.