



Lee, A. J., Hibbs, C., Wright, M. J., Martin, N. G., Keller, M. C. and Zietsch, B. P. (2017) Assessing the accuracy of perceptions of intelligence based on heritable facial features. *Intelligence*, 64, pp. 1-8. (doi:[10.1016/j.intell.2017.06.002](https://doi.org/10.1016/j.intell.2017.06.002))

This is the author's final accepted version.

There may be differences between this version and the published version. You are advised to consult the publisher's version if you wish to cite from it.

<http://eprints.gla.ac.uk/142716/>

Deposited on: 22 June 2017

Enlighten – Research publications by members of the University of Glasgow
<http://eprints.gla.ac.uk33640>

1 Assessing the accuracy of perceptions of intelligence based on heritable facial features.

2 Authors:

3 Anthony J. Lee^{1,2}, Courtney Hibbs^{3,4}, Margaret J. Wright^{5,6}, Nicholas G. Martin⁷, Matthew C.
4 Keller^{3,4}, Brendan P. Zietsch^{2,7}

5
6 Author affiliations:

7
8 ¹ Institute of Neuroscience and Psychology, University of Glasgow, Glasgow, Scotland, United
9 Kingdom.

10 ² School of Psychology, University of Queensland, Brisbane, Queensland, Australia.

11 ³ Institute for Behavioral Genetics, University of Colorado Boulder, Boulder, Colorado, United
12 States of America.

13 ⁴ Department of Psychology and Neuroscience, University of Colorado Boulder, Boulder, Colorado,
14 United States of America.

15 ⁵ Queensland Brain Institute, University of Queensland, Brisbane, Queensland, Australia.

16 ⁶ Centre for Advanced Imaging, University of Queensland, Brisbane, Queensland, Australia.

17 ⁷ QIMR Berghofer Medical Research Institute, Brisbane, Queensland, Australia.

18
19 Corresponding authors:

20 Anthony J. Lee: anthony.lee@glasgow.ac.uk

21
22 Word Count: 7504 words

23
24 Keywords:

25 Intelligence perception; IQ; Face perception; Behavioural genetics; Attractiveness; Shape analysis;

26

Abstract

27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46

Perceptions of intelligence based on facial features can have a profound impact on many social situations, but findings have been mixed as to whether these judgements are accurate. Even if such perceptions were accurate, the underlying mechanism is unclear. Several possibilities have been proposed, including evolutionary explanations where certain morphological facial features are associated with fitness-related traits (including cognitive development), or that intelligence judgements are over-generalisation of cues of transitory states that can influence cognition (e.g., tiredness). Here, we attempt to identify the morphological signals that individuals use to make intelligence judgements from facial photographs. In a genetically informative sample of 1660 twins and their siblings, we measured IQ and also perceptions of intelligence based on facial photographs. We found that intelligence judgements were associated with both stable morphological facial traits (face height, interpupillary distance, and nose size) and more transitory facial cues (eyelid openness, and mouth curvature). There was a significant association between perceived intelligence and measured IQ, but of the specific facial attributes only interpupillary distance (i.e., wide-set eyes) significantly mediated this relationship. We also found evidence that perceived intelligence and measured IQ share a familial component, though we could not distinguish between genetic and shared environmental sources.

47 Assessing the accuracy of perceptions of intelligence based on heritable facial features.

48

49 Judgements of intelligence are made quickly and can have profound impact in various social
50 situations. For instance, in educational settings, pre-conceived perceptions of intelligence can
51 influence a student's academic performance (Brophy, 1983; Dunkel & Murphy, 2014; Jussim,
52 1989; but see Jussim & Harber, 2005). In an employment setting, interviewers are likely to seek to
53 confirm pre-conceived intelligence evaluations, which can affect their judgement during hiring
54 decisions (Judice & Neuberg, 1998). Perceptions of intelligence have also been found to influence
55 leadership decisions (Spisak, Blaker, Lefevre, Moore, & Krebbers, 2014).

56 Perceptions of intelligence can be made based on numerous traits, such as language use
57 (Reynolds & Gifford, 2001), body symmetry (Prokosch, Yeo, & Miller, 2005), and also facial
58 features. Previous work investigating facial traits associated with perceptions of intelligence have
59 implicated face height, interpupillary distance (distance between the eyes), nose size, and chin
60 pointedness (Kleisner, Chvatalova, & Flegr, 2014), as well as eyelid openness, and mouth curvature
61 (Talamas, Mavor, Axelsson, Sundelin, & Perrett, 2016). However, it is unclear whether these or any
62 other facial traits are associated with actual intelligence. While some studies suggest that
63 intelligence judgements of unfamiliar individuals based solely on facial attributes are accurate (i.e.
64 better than chance; Carney, Colvin, & Hall, 2007; Zebrowitz, Hall, Murphy, & Rhodes, 2002),
65 others find no relationship (Borkenau & Liebler, 1995), or that facial attributes can hinder overall
66 accuracy (Olivola & Todorov, 2010). Other research has indicated that the relationship may be
67 more complicated, such as being sex-dependent (Kleisner et al., 2014; Murphy, Hall, & Colvin,
68 2003), or age-dependent (Milonoff & Nummi, 2012). If the association between perceptions of
69 intelligence and actual intelligence is very small, the studies to date may have been underpowered,
70 which could explain the mixed results (see Zebrowitz et al., 2002 for a meta-analysis).

71 If we assume that individuals are able to judge intelligence better than chance based on
72 facial appearance, the exact mechanism that drives this accuracy is unclear. One possibility is that

73 intelligence is an indicator of underlying genetic quality (Haselton & Miller, 2006; Miller, 2000),
74 which would also be associated with physical attributes, such as attractiveness (Prokosch et al.,
75 2005; Zebrowitz & Rhodes, 2004). Such an association could be explained if the development of
76 intelligence (and attractiveness) relies on the ability to convert energy into fitness-enhancing traits
77 during development (Kokko, Brooks, Jennions, & Morley, 2003; Kokko, Brooks, McNamara, &
78 Houston, 2002). Indeed, intelligence is associated with health measures (Arden, Gottfredson, &
79 Miller, 2009), greater pathogen resistance (Eppig, Fincher, & Thornhill, 2010, 2011), and lower
80 mutation load (Howrigan et al., 2016; Yeo, Gangestad, Liu, Wassink, & Calhoun, 2011). However,
81 it is also possible that the accuracy of intelligence judgements is merely learnt rather than being an
82 evolved mechanism, as previous research has found that it develops in women not at sexual
83 maturity, but later in life (Milonoff & Nummi, 2012).

84 Another possibility is that intelligence and attractiveness are genetically linked, which could
85 occur if intelligent individuals consistently mate with facially attractive partners (Kanazawa &
86 Kovar, 2004; but see Denny, 2008; Penke et al., 2011). Some premises for this notion are
87 supported; for instance, women rate faces manipulated to appear more intelligent as more attractive
88 (Moore, Law Smith, & Perrett, 2014) and may also find cues to intelligence more attractive when
89 fertile (Haselton & Miller, 2006; but see Gangestad, Thornhill, & Garver-Apgar, 2010). However,
90 other research has found no association between facial attractiveness and intelligence (Feingold,
91 1992; Langlois et al., 2000; Mitchem et al., 2015), or have even suggested that facial attractiveness
92 hinders accuracy of intelligence judgements (Talamas, Mavor, & Perrett, 2016). Pertinently, we
93 previously found no significant genetic correlation between facial attractiveness and intelligence in
94 the sample used in the present study (Mitchem et al., 2015). For a more nuanced discussion of the
95 link between facial attractiveness and IQ, see Mitchem et al. (2015).

96 Perceptions of intelligence could also be based on more transitory facial cues (as opposed to
97 stable characteristics). For instance, Talamas, Mavor, Axelsson, et al. (2016) suggest that
98 perceptions of intelligence are driven by overgeneralisation of cues to tiredness, which can change

125

126 *Photographs*

127 For twins who were part of the BATS, photographs were taken between the years 1996 and
128 2010. For the earliest waves of data collection, photographs were taken using film cameras and then
129 later scanned into a digital format. For later waves, photographs were taken using digital cameras.
130 For twins from the LTS, digital photographs were taken between 2001-2010. Participants from the
131 LTS were asked to adopt a neutral facial expression, while no instructions were given to
132 participants from the BATS. All photographs were taken under standard indoor lighting conditions.

133 These photographs were rated on a number of traits, such as facial attractiveness, facial
134 masculinity, and trustworthiness. For the analyses presented here, we focus on ratings of perceived
135 intelligence (for more detail on the rating process, see Mitchem et al., 2015). For perceived
136 intelligence, photographs were presented in a random order to one of two groups of undergraduate
137 research assistants (21 in total; 12 Females, 9 Males; 19-30 years, median = 22 years). The two
138 groups were based on availability as ratings were collected over multiple academic semesters.
139 Ratings were made on a 7-point scale (1 = low in a trait, 7 = high in a trait). Mean perceived
140 intelligence ratings between male and female raters were positively correlated ($r = .41, p < .001$);
141 therefore, ratings from male and female raters were combined for further analyses. Cronbach's
142 alpha between raters who rated the same faces was .60 for group 1 (7 raters) and .82 for group 2 (14
143 raters), while the intra-class correlation (i.e., the proportion of total variance in ratings that is
144 between-faces compared to within) across all perceived intelligence ratings was .19.

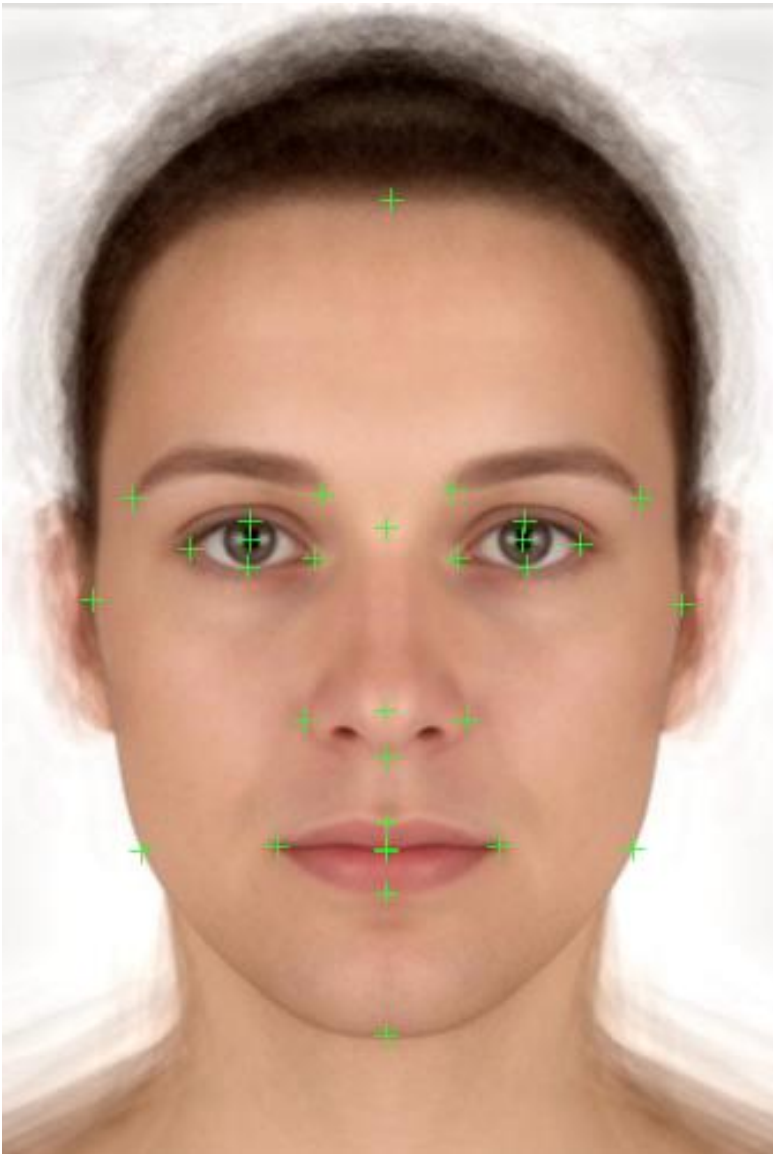
145

146 *Facial Metrics*

147 In order to calculate the various facial metrics scores, we used the coordinates of 31
148 landmarks that were placed on each facial photograph. Two research assistants who did not give
149 trait ratings identified 31 landmarks on each face (see Figure 1. for the locations of the landmarks).
150 These research assistants were trained on the anatomical location of the landmarks for several

151 sessions. The coordinate for each landmark was then calculated as the mean pixel location of the
152 two raters.

153



154

155 Figure 1. Locations for the 31 landmarks identified on each facial photograph.

156

157 We note that these photographs of participants were not originally taken for shape analysis.
158 As such, the photographs vary in ways that could alter shape information not to do with anatomical
159 shape (e.g., the participant's head angle facing the camera, or the participant's facial expression).
160 Photographs were rotated to be upright prior to being rated, and overly askew faces were removed
161 from analysis.

162 To calculate facial metrics, we used concepts from geometric morphometrics, which is the
163 statistical analysis of shape (Zelditch, Swiderski, Sheets, & Fink, 2004). This was done by first
164 running a Generalised Procrustes Analysis (GPA) to standardise the landmark coordinates and
165 remove translation, rotation, and scale effects, essentially leaving only shape information. Two
166 types of facial metrics were calculated using these Procrustes coordinates: a data-driven “face shape
167 IQ” score based purely on face shape information, and specific facial metrics identified by previous
168 research.

169 *Face Shape IQ.* From the GPA, shape variables were extracted, which are the decomposition
170 of coordinates into principal components. Shape variables that explained more than 1% of the total
171 variation in face shape (16 PCs) were then entered simultaneously as predictors in a regression
172 analysis with IQ as the outcome variable. From the regression equation, we can calculate the
173 predicted IQ score based solely on facial shape information. Overall, the regression equation
174 significantly predicted IQ ($R^2 = .02, p < .001$), indicating that face shape was related to IQ. This
175 method is described in detail in Zelditch et al. (2004) and has previously been used to assess shape
176 components of continuous variables in face research (Lee et al., 2016). All shape analyses were
177 conducted using the geomorph package in the R statistical software (Adams & Otárola-Castillo,
178 2013).

179 *Facial Height-to-width Ratio:* Face height-to-width ratio was calculated as the height of the
180 face (distance from the centre of the hairline to the chin) divided by the width of the face (between
181 the outer edges of the most prominent part of the cheekbones).

182 *Interpupillary Distance:* Interpupillary distance was calculated as the width between the two
183 pupils relative to the width of the face.

184 *Nose Size:* Nose size was calculated as the height from the centre of the bridge of the nose to
185 the bottom of the nose relative to the height of the face (forehead to chin) multiplied by width of the
186 nose (from each nostril) relative to the width of the face. An analogous method has been previous
187 used to calculate eye size (Cunningham, 1986; Talamas, Mavor, Axelsson, et al., 2016).

188 *Eyelid Openness*: Eyelid openness was calculated using the same method as Talamas,
189 Mavor, Axelsson, et al. (2016), by taking the vertical distance from the centre of the pupil to the top
190 of the eyelid and dividing it by the width from each corner of the eye. This was calculated for both
191 the left and right eye separately and then averaged.

192 *Mouth Curvature*: Mouth curvature was calculated using the same method as Talamas,
193 Mavor, Axelsson, et al. (2016), by taking the average height of the right and left corners of the
194 mouth, subtracting the height of the centre of the mouth, and then dividing by the width of the
195 mouth.

196

197 *IQ*

198 For participants in BATS, general intelligence (IQ) was measured using The
199 Multidimensional Aptitude Battery (MAB; Jackson, 1984). The scale includes three verbal
200 (information, arithmetic, and vocabulary) and two performance (object and spatial) sub-tests, which
201 were combined to form a full-scale score for general intelligence. The test was administered to each
202 participant separately using the standard MAB instructions. Participants were given 7 minutes for
203 each sub-test, which consisted of multiple-choice questions patterned after the WAIS-R. For more
204 details on how the MAB was administered, see Wright, Smith, Geffen, Geffen, and Martin (2000).
205 IQ was measured on the same day as the facial photographs were taken. The mean IQ from this
206 sample was 112.21 ($SD = 12.80$).

207 For participants in the LTS, when participants were aged between the ages of 16 to 20 years,
208 they completed the Wechsler Adult Intelligence Scale, 3rd edition (WAIS-III). IQ was
209 operationalised as the sum of the scaled scores on all 11 sub-tests of the WAIS-III. The intelligence
210 tests for the LTS twins were taken on average 3.19 years before the facial photographs were taken
211 ($SD = 2.92$). The mean IQ from this sample was 102.43 ($SD = 11.53$).

212 To combine the separate measures of intelligence so that the BATS and the LTS participants
213 could be analysed together, IQ scores were standardised within the separate samples before being

214 combined. Previous work has found that the MAB and the WAIS have substantial overlap on total
215 scores ($r = .81$; Carless, 2000; Jackson, 1984).

216

217 *Statistical Analysis*

218 To test for the hypothesised mediated relationships, we first ran correlations between each
219 facial metric score and both the ratings of perceived intelligence and measured IQ. If the facial
220 metric was significantly correlated with both, we ran a mediation analysis using the mediation
221 package in the R statistical software (Tingley, Yamamoto, Hirose, Keele, & Imai, 2014). Estimates
222 and significance were tested using a quasi-Bayesian Monte Carlo approximation (for more
223 information, see Imai, Keele, & Tingley, 2010).

224 To assess the heritability of perceived intelligence and whether it shares a genetic
225 component with IQ, we used the classical twin design. Given that identical twins share all their
226 genes, while nonidentical twins only share, on average, 50% of their segregating genes, and that all
227 twins completely share family environment, we can partition the variance in any given trait into
228 three sources: additive genetic (A), shared environmental (C), and residual (E) sources. As is
229 standard for twin-family designs, we conducted maximum-likelihood modelling, which determines
230 the combination of A, C, and E that best matches the observed data (for more information, see
231 Neale & Cardon, 1992; Posthuma et al., 2003). All analyses were conducted in OpenMx package in
232 the R statistical software (Boker et al., 2011).

233

234

Results

235

236 While analyses reported here combine male and female participants, we note that we also
237 ran each analyses separated by sex. We found no difference in the pattern of results between males
238 and females except where noted below. We also conducted the analyses where IQ scores were not
239 standardised prior to combining the samples and including cohort as a binary covariate; this did not

240 influence the pattern of results, suggesting results are not due to differences in IQ testing between
241 samples.

242 243 *Perceived Intelligence and IQ*

244 There was a significant positive phenotypic correlation between perceived intelligence and
245 IQ ($r = .15, p < .001$), which suggests that perceivers may, to some extent, be able to accurately
246 evaluate intelligence based on facial features. We also found a significant correlation between
247 perceived intelligence and facial attractiveness ($r = .34, p < .001$); however, as noted before
248 (Mitchem et al, 2015), there is no association between measured intelligence and facial
249 attractiveness in our data ($r = .01, p = .517$). Accordingly, the association between perceived
250 intelligence and IQ remained when controlling for facial attractiveness, as well as with other facial
251 attributes.

252 Even though we find a positive association between perceived intelligence and IQ, it is
253 unclear whether this is due to any particular facial attributes. Therefore, we conducted mediation
254 analyses, first with predicted IQ score based on overall face shape information, but also with
255 specific facial metrics previously associated with perceptions of intelligence. As shown in Table 1.,
256 predicted IQ based on face shape was significantly correlated with perceived intelligence. All facial
257 metrics previously found to be associated with perceived intelligence were replicated in our data in
258 the expected direction, though of these, only taller height and wider interpupillary distance were
259 also significantly correlated with measured IQ (see Table 1.).

260 Figure 2 shows the visualisations of face shape associated with perceived intelligence and
261 IQ. Apart from the facial features identified by previous research, Figure 2 may hint at other subtle
262 features that could be associated with perceptions of intelligence. For instance, a more upturned
263 nose or a more square jaw could potentially be associated with lower perceptions of intelligence,
264 though this requires further investigation. The face shape differences between low and high IQ are
265 much subtler compared to the difference between low and high perceived intelligence.

266

267 Table 1. Correlations between eyelid openness and mouth curvature with perceived intelligence and
 268 IQ. ($N = 1660$)

	Perceived Intelligence	IQ
Predicted IQ based on face shape	.11***	.17***
Face Height	.11***	.06*
Interpupillary Distance	.08**	.06**
Nose Size	.09***	.04
Eyelid Openness	.12***	.01
Mouth Curvature	.25***	.003

269 * $p < .05$ ** $p < .01$ *** $p < .001$. Taller faces, wider set eyes, larger noses, more open eyes, and
 270 more curved mouths were associated with greater perceived intelligence.



271

272 Figure 2. Face shape visualisations of low (left) and high (right) perceived intelligence (top) and IQ
273 (bottom). Each visualisation is 3SD from the mean face shape.

274

275 We ran a mediation model for each facial metric associated with both perceived intelligence
 276 and measured IQ. Table 2. reports the mediation analyses of predicted IQ based on face shape, face
 277 height, and interpupillary distance. We found significant mediation effects of predicted IQ based on
 278 face shape and interpupillary distance on the relationship between perceived and actual intelligence,
 279 suggesting that these facial metrics are used by observers to accurately estimate intelligence.

280

281 Table 2. Mediation of the association between measured IQ and perceived intelligence by face
 282 height, interpupillary distance, and predicted IQ based on face shape.

	Predicted IQ Based on Face Shape	Face Height	Interpupillary Distance
Mediation Effect	.02 [.01, .03] $p < .001$.005 [-.0007, .01] $p = .09$.005 [.0003, .01] $p = .03$
Direct Effect	.15 [.09, .20] $p < .001$.16 [.11, .22] $p < .001$.16 [.11, .22] $p < .001$
Total Effect	.17 [.11, .22] $p < .001$.17 [.12, .22] $p < .001$.17 [.11, .22] $p < .001$
Proportion of Total Effect via Mediation	.11 [.06, .20] $p < .001$.03 [-.004, .08] $p = .09$.03 [.002, .07] $p = .03$

283

284 For participants in the BATS, data on the genetic population structures determined via
 285 principal components analysis of ~600,000 single nucleotide polymorphisms (which often
 286 represents genetic ancestry; see Patterson, Price, & Reich, 2006) were available. To ensure ethnicity
 287 did not confound the association between measured IQ and perceptions of intelligence, the above
 288 analyses were also conducted only with participants in the BATS and included the first 5 ancestry
 289 principal components as covariates. The pattern of significance remained the same as reported
 290 above, with the exception that the association between perceived intelligence and nose size was
 291 non-significant.

292

293 *Twin Modelling*

294 In the following models, controlling for facial attractiveness did not change the pattern of

295 results; therefore, we report here only the results for perceived intelligence not controlling for facial
296 attractiveness. All models included participant age as a covariate.

297 There were no significant differences between twin and siblings in means and variances for
298 perceived intelligence ($\chi^2(1) = 1.18, p = .552$ and $\chi^2(1) = .78, p = .677$ for means and variances
299 respectively), but measured IQ had a significantly lower mean and variance in twins compared to
300 their siblings ($\chi^2(1) = 25.70, p < .001$ and $\chi^2(1) = 8.42, p = .015$ for means and variances
301 respectively). We tested models where means for IQ were either equated or not equated between
302 twins and siblings; the pattern of results did not change between the two, so we report here the
303 model where means are equated. However, men had a significantly higher mean in both perceived
304 intelligence and IQ than women ($\chi^2(1) = 10.31, p = .001$ and $\chi^2(1) = 28.88, p < .001$ for perceived
305 intelligence and IQ respectively) but no significant differences were found for variances of
306 perceived intelligence and IQ between the sexes ($\chi^2(1) = .78, p = .500$ and $\chi^2(1) = 1.71, p = .191$ for
307 perceived intelligence and IQ respectively). Therefore, means for males and females were not
308 equated in the model.

309 Twin-pair correlations for perceived intelligence are reported in Table 3. Overall, for both
310 perceived intelligence and IQ, correlations between MZ twin pairs were significantly larger than
311 that for DZ twin pairs, which suggests that there are genetic components for both. Estimated
312 components from ACE models for perceived intelligence and IQ are reported in Table 4. For
313 perceived intelligence, results were inconsistent between males and females; we found with males
314 there was a significant proportion attributable to genetic sources and not shared environmental
315 sources, while the opposite was true for females. However, we found that there was no significant
316 difference between male and female twin correlations on perceived intelligence within zygosity
317 $\chi^2(2) = 2.21, p = .331$, and when the sexes were pooled, we found a significant genetic component
318 of perceived intelligence. Consistent with previous findings, there was a large heritable component
319 for IQ (Haworth et al., 2010).

320

321 Table 3. Twin-pair correlations (r and 95% CI) on perceived intelligence and IQ.

Zygoty Group	Perceived Intelligence	IQ
All Identical Twins	.44 [.33, .55]	.86 [.77, .96]
Identical Female Twins	.43 [.28, .62]	.83 [.71, .96]
Identical Male Twins	.45 [.29, .62]	.90 [.77, 1.00]
All Non-Identical Twins + Siblings	.27 [.19, .35]	.44 [.37, .53]
Non-Identical Female Twins + Siblings	.37 [.24, .50]	.51 [.40, .64]
Non-Identical Male Twins + Siblings	.28 [.12, .43]	.42 [.29, .57]
Non-Identical Opposite-Sex Twins + Siblings	.17 [.02, .31]	.43 [.32, .54]

322

323

324 Table 4. Proportions of variance of perceived intelligence and IQ estimated to be accounted for by

325 A (additive genetic), C (shared environmental), and E (residual) influences.

	Perceived Intelligence			IQ		
	A	C	E	A	C	E
Females	.15 [.00, .47]	.29 [.03, .47]	.56 [.45, .68]	.57 [.40, .77]	.28 [.09, .43]	.15 [.12, .20]
Males	.47 [.04, .58]	.00 [.00, .34]	.53 [.42, .66]	.84 [.73, .89]	.02 [.00, .12]	.13 [.10, .18]
Overall	.37 [.14, .53]	.09 [.00, .25]	.54 [.46, .64]	.77 [.64, .87]	.09 [.00, .21]	.14 [.12, .17]

326

327

328 In order to determine if perceived intelligence and IQ share a genetic component, we ran
 329 common factors bivariate models for each sex separately and also with the sexes pooled. In the
 330 overall sample, the correlation between the genetic components for perceived intelligence and IQ
 331 was not significant ($Ar = .06$, $95\% CI = -.17, .25$). The genetic correlation was also non-significant
 332 for males ($Ar = .12$, $95\% CI = -.15, .34$), while no meaningful estimate could be made for females

333 given the lack of significant A for perceived intelligence. Similarly, no meaningful shared
 334 environmental correlation could be estimated for males or the overall sample given the lack of
 335 significant C for IQ, though the shared environmental correlation was also non-significant for
 336 females ($Cr = .34$, $95\% CI = -.08, .81$). These non-significant correlations are likely due to a lack of
 337 power, as running the model combining familial factors (A + C) found a significant familial
 338 correlation across all groups (see Table 5.). The residual correlation was near-zero in all cases;
 339 therefore, we can be confident that familial factors are driving the correlation between perceived
 340 and measured intelligence.

341

342 Table 5. Estimated components for the common factors models, including A + C (familial) and E
 343 (residual) components and the respective correlations for perceived intelligence and IQ.

	Perceived Intelligence		IQ		Familial Correlation	Residual Correlation
	A + C	E	A + C	E		
Female	.47 [.36, .57]	.53 [.43, .64]	.85 [.81, .88]	.15 [.12, .19]	.26 [.14, .38]	.02 [-.12, .16]
Male	.46 [.33, .57]	.54 [.43, .67]	.86 [.82, .90]	.14 [.14, .38]	.21 [.16, .34]	-.01 [-.18, .16]
Overall	.47 [.39, .54]	.53 [.46, .61]	.86 [.83, .88]	.14 [.12, .17]	.24 [.15, .33]	.002 [-.11, .11]

344

345

Discussion

346

347 First, our results support the notion that perceptions of people's intelligence based on their
 348 facial features could, in part, reflect their actual intelligence. We found a correlation between
 349 perceived intelligence and measured IQ of similar magnitude to previous research that found an
 350 association in smaller samples (e.g., Zebrowitz et al., 2002). This relationship persisted even when
 351 controlling for physical attractiveness, suggesting such a relationship was not solely driven by a
 352 halo effect, as has been proposed previously (Langlois et al., 2000; Talamas, Mavor, & Perrett,

353 2016). Prior research did not find an association between perceptions of intelligence and actual
354 intelligence with adolescent faces (Zebrowitz et al., 2002); this is inconsistent with our data in
355 which we observed a significant association despite the sample being primarily adolescents.

356 Further, we found that overall face shape and specific spatial measures mediated the
357 relationship between predicted intelligence and measured IQ. This suggests that observers used face
358 shape information to accurately judge intelligence. Of the specific facial attributes investigated, we
359 found that taller face height, wider interpupillary distance, and larger nose size were all associated
360 with perceptions of intelligence consistent with Kleisner et al. (2014). In addition, we found that
361 taller face height and wider interpupillary distance were also associated with measured IQ, and that
362 interpupillary distance significantly mediated the relationship between perceived intelligence and
363 measured IQ. This is contrary to Kleisner et al. (2014), who found no association between measured
364 intelligence with either face height or interpupillary distance. A likely reason for the discrepancy
365 between Kleisner et al. (2014) and our study is that Kleisner et al. (2014) were underpowered to
366 detect small effects, because their sample size was 80 faces compared to our 1660 faces. Indeed, the
367 majority of previous studies would have been underpowered to detect effects as small as our results
368 indicate, possibly explaining the mixed findings in the literature with regard to the accuracy of
369 intelligence judgements based on facial photographs. Despite our large sample size, we note that the
370 mediation effect for face height on the association between perceived intelligence and measured IQ
371 fell short of significance ($p = .09$); therefore, any conclusion made about face height underlying the
372 association is discussed tentatively.

373 Exactly why these stable facial features may be associated with intelligence and perceptions
374 of intelligence is unclear. It is known that certain disorders that can involve intellectual impairment
375 are also associated with particular facial abnormalities (e.g., Hammond & Suttie, 2012). It may be
376 that people learn these associations from real-world observation and factor them into everyday
377 judgements of intelligence. For example, short nose length was associated in our data with
378 judgements of low intelligence, and short nose length is also associated with a number of disorders

379 affecting intellectual development, including fetal alcohol syndrome, Down syndrome, Williams
380 syndrome, Miller-Dieker syndrome, among others (e.g., see Hammond & Suttie, 2012). Further, it
381 could be that subtle associations between face shape and measured IQ in our data reflect much
382 milder disruptions in the same developmental pathways that are severely affected in the
383 aforementioned disorders.

384 Transitory facial characteristics, such as eyelid openness and mouth curvature, were also
385 associated with perceived intelligence, consistent with Talamas, Mavor, Axelsson, et al. (2016).
386 Even though previous work has found an association between tiredness and cognitive ability
387 (Pilcher & Huffcutt, 1996), we do not necessarily expect facial cues to tiredness to be associated
388 with actual intelligence in our sample. This is because the facial photographs were not taken at the
389 same time as when intelligence was measured, and we could expect tiredness levels to vary greatly
390 between the two. We note, though, that upward mouth curvature and eyelid openness were still not
391 significantly correlated with measured IQ when only considering participants from the BATS,
392 where the facial photographs and intelligence scores were at least taken on the same day. These
393 transitory facial characteristics had a larger effect on perceived intelligence compared to the stable
394 features, which possibly indicates that cues to state (as opposed to trait) are weighted more heavily
395 when making intelligence judgements. The lack of association between these cues to state and
396 measured IQ in our sample may further muddle any association between perceptions of intelligence
397 and actual intelligence. Note that the influences of stable and transitory facial cues are not mutually
398 exclusive and both are likely to contribute to judgements of intelligence.

399 To test whether there was a genetic component to perceived intelligence, we ran quantitative
400 genetic models. When considering the overall sample with sex pooled, we found a significant
401 proportion of variance in perceived intelligence was attributable to genetic factors. However, when
402 estimating the variance components for perceived intelligence separately for each sex, we found
403 that there was a significant genetic component for males, but a significant environmental
404 component for females. Previous research has proposed that women may place greater importance

405 on intelligence compared to men when choosing a mate (Prokosch, Coss, Scheib, & Blozis, 2009);
406 therefore, this sex difference could possibly reflect differential selection pressure for men (and not
407 women) to develop facial cues to intelligence. We also did not find a significant correlation
408 between genetic or shared environmental influences for perceived intelligence and IQ for men,
409 women, and when sexes were pooled. However, when combining familial effects (A + C) we did
410 find a significant familial correlation across all samples. This suggests that genetic and/or shared
411 environmental sources that influence IQ also likely influence perceived intelligence, though our
412 current data cannot distinguish between the two due to a lack of power. Previous research has
413 proposed that intelligence perceptions reflects underlying genetic quality (Haselton & Miller, 2006;
414 Miller, 2000), though the possibility that non-genetic factors could also contribute to the accuracy
415 of intelligence perceptions has often been neglected. For instance, access to highly nutritional food
416 during development could contribute to both cognitive development and the development of
417 perceptible facial cues. Further research is needed to identify the underlying mechanisms that
418 inform intelligence perceptions.

419 Our findings are difficult to reconcile theoretically with previous research using the same
420 facial photos and IQ scores that found that no correlation between facial attractiveness and
421 intelligence (Mitchem et al., 2015). Evolutionary theories suggest that it is advantageous to have an
422 intelligent mate, so it follows that facial cues to intelligence should be attractive (Prokosch et al.,
423 2005; Zebrowitz & Rhodes, 2004); however, other previous research on the link between
424 attractiveness and intelligence found no association (Feingold, 1992; Langlois et al., 2000), and
425 results are also mixed for whether perceived intelligence is preferred under contexts where genetic
426 benefits are more beneficial (Haselton & Miller, 2006; Moore et al., 2014). An alternative
427 possibility that has not been explored is that intelligence judgements may be advantageous in other
428 domains, such as choosing intelligent individuals with whom to cooperate, or, during competition,
429 estimating the formidability of opponents based on their intelligence.

430 Here, we have focused on facial morphology, though perceptions of intelligence are also
431 likely to be influenced by other traits, such as body shape, movement, or contextual information
432 (e.g., grooming and choice of clothing). Future research could investigate the accuracy of
433 intelligence perception using other stimuli, such as body images, dynamic facial images, or face-to-
434 face interactions. Also, future research could investigate other cognitive abilities purported to
435 reflect genetic quality, such as musical performance, humour, or artistic skills (Miller, 2000).

436 Apart from the limitations already mentioned, the classical twin design also has inherent
437 limitations, such as the inability to simultaneously estimate shared environmental (C) and non-
438 additive genetic (D) variance. This may be particularly useful given the inconsistencies in estimated
439 variance components in perceived intelligence between men and women, but would require
440 additional observations from other family members (e.g., parents). Participants in our sample of
441 facial photos were also all in late adolescence or early adulthood, at which time it is unclear
442 whether cues to intelligence would have fully developed. Even though IQ tends to stabilise by early
443 adolescence through to adulthood (Deary, Whiteman, Starr, Whalley, & Fox, 2004; Hertzog &
444 Schaie, 1986), and facial dimensions are 94% of their adult size by age 16 (Edwards et al., 2007),
445 facial cues to intelligence could develop later in life; for example, if cues to intelligence are due to
446 repeated habitual expressions which only manifests in facial appearance over time. As such, future
447 research should investigate intelligence perceptions in an older sample. Finally, we note again that
448 the facial photos were not standardised; as well as precluding any absolute measures of face (or face
449 dimension) size, this probably contributed to error which would have weakened the observed
450 association between perceived intelligence and measured IQ.

451 In conclusion, we add to the literature that individuals are able, to some extent, to accurately
452 assess intelligence based on facial photographs. In particular, our results suggest that facial shape
453 information helps inform these judgements, and of the facial traits suggested by previous research,
454 interpupillary distance significantly mediated this relationship (such that wide-set eyes was
455 associated with intelligence). Also, our findings replicate previous research that identified certain

456 facial attributes that were associated with perceptions of intelligence, including both stable cues
457 (taller face height, wider interpupillary distance, and greater nose size) and transitory cues (eyelid
458 openness and upward mouth curvature).

459

460 Acknowledgements

461

462 AJL has received funding from the European Union’s Horizon 2020 research and innovation
463 programme under the Marie Skłodowska-Curie grant agreement No 705478. This work was further
464 supported by grants from the Australian Research Council (A79600334, A79801419, DP0212016,
465 FT160100298) and the National Institute of Mental Health (MH085812 and MH63207). Thanks to
466 Marlene Grace, Ann Eldridge, Daniel Park, David Smyth, Kerrie McAloney, Natalie Garden, and
467 Reshika Chand; to the professional research assistants at the Center on Antisocial Drug Dependence
468 for their work with the Longitudinal Twin Study; and to the volunteer research assistants who
469 assigned trait ratings. And, thanks to the Queensland Twin (QTwin) Registry and Colorado Twin
470 Registry twins and their families for their continued participation.

471

472

References

473

474 Adams, D. C., & Otárola-Castillo, E. (2013). Geomorph: An R package for the collection and

475 analysis of geometric morphometric shape data. *Methods in Ecology and Evolution*, 4(4),

476 393-399.

477 Arden, R., Gottfredson, L. S., & Miller, G. (2009). Does a fitness factor contribute to the

478 association between intelligence and health outcomes? Evidence from medical abnormality

479 counts among 3654 US Veterans. *Intelligence*, 37(6), 581-591.

480 Boker, S., Neale, M. C., Hermine, M., Wilde, M., Spiegel, M., Brick, T., . . . Fox, J. (2011).

481 OpenMx: An open source extended structural equation modeling framework. *Psychometrika*,

482 76(2), 306-317.

483 Borkenau, P., & Liebler, A. (1995). Observable attributes as manifestations and cues of personality

484 and intelligence. *Journal of Personality*, 63(1), 1-25.485 Brophy, J. E. (1983). Research on the self-fulfilling prophecy and teacher expectations. *Journal of*486 *Educational Psychology*, 75(5), 631-661.487 Carless, S. A. (2000). The validity of scores on the Multidimensional Aptitude Battery. *Education*488 *and Psychological Measurement*, 60(4), 592-603.

489 Carney, D. R., Colvin, C. R., & Hall, J. A. (2007). A thin slice perspective on the accuracy of first

490 impressions. *Journal of Research in Personality*, 41(5), 1054-1072.

491 Cunningham, M. R. (1986). Measuring the physical in physical attractiveness: Quasi-Experiments

492 on the sociobiology of female facial beauty. *Interpersonal Relations and Group Processes*,

493 50(5), 925-935.

494 Deary, I. J., Whiteman, M. C., Starr, J. M., Whalley, L. J., & Fox, H. C. (2004). The impact of

495 childhood intelligence on later life: Following up the Scottish Mental Surveys of 1932 and

496 1947. *Journal of Personality and Social Psychology*, 86(1), 130-147.497 Denny, K. (2008). Beauty and intelligence may - or may not - be related. *Intelligence*, 36, 616-618.

498 Dunkel, C. S., & Murphy, N. A. (2014). Predicting intellectual ability and scholastic outcomes with
499 a single item: From early childhood to adulthood. *Journal of Intelligence*, 2(3), 68-81.

500 Edwards, C. B., Marshall, S. D., Qian, F., Southard, K. A., Franciscus, R. G., & Southard, T. E.
501 (2007). Longitudinal study of facial skeletal growth completion in 3 dimensions. *American*
502 *Journal of Orthodontics and Dentofacial Orthopedics*, 132(6), 762-768.

503 Eppig, C., Fincher, C. L., & Thornhill, R. (2010). Parasite prevalence and the worldwide
504 distribution of cognitive ability. *Proceedings of the Royal Society B-Biological Sciences*,
505 277(1701), 3801-3808.

506 Eppig, C., Fincher, C. L., & Thornhill, R. (2011). Parasite prevalence and the distribution of
507 intelligence among the states of the USA. *Intelligence*, 39(2-3), 155-160.

508 Feingold, A. (1992). Good-looking people are not what we think. *Psychological Bulletin*, 111(2),
509 304-341.

510 Gangestad, S. W., Thornhill, R., & Garver-Apgar, C. E. (2010). Men's facial masculinity predicts
511 changes in their female partners' sexual interests across the ovulatory cycle, whereas men's
512 intelligence does not. *Evolution and Human Behavior*, 31(6), 412-424.

513 Hammond, P., & Suttie, M. (2012). Large-scale objective phenotyping of 3D facial morphology.
514 *Human Mutation*, 33(5), 817-825.

515 Haselton, M. G., & Miller, G. F. (2006). Women's fertility across the cycle increases the short-term
516 attractiveness of creative intelligence. *Human Nature*, 17(1), 50-73.

517 Haworth, C. M. A., Wright, M. J., Luciano, M., Martin, N. G., de Geus, E. J. C., van Beijsterveldt,
518 C. E. M., . . . Plomin, R. (2010). The heritability of general cognitive ability increases
519 linearly from childhood to young adulthood. *Molecular Psychiatry*, 15, 1112-1120.

520 Hertzog, C., & Schaie, K. W. (1986). Stability and change in adult intelligence: 1. Analysis of
521 longitudinal covariance structures. *Psychology and Aging*, 1(2), 159-171.

- 522 Howrigan, D. P., Simonson, M. A., Davies, G., Harris, S. E., Tenesa, A., Starr, M., . . . Keller, M.
523 C. (2016). Genome-wide autozygosity is associated with lower general cognitive ability.
524 *Molecular Psychiatry*, 21, 837-843.
- 525 Imai, K., Keele, L., & Tingley, D. (2010). A general approach to causal mediation analysis.
526 *Psychological Methods*, 15(4), 309-334.
- 527 Jackson, D. N. (1984). *Multidimensional aptitude battery manual*. Port Huron, MI: Research
528 Psychologists Press.
- 529 Judice, T. N., & Neuberg, S. L. (1998). When interviewers desire to confirm negative expectations:
530 Self-fulfilling prophecies and inflated applicant self-perceptions. *Basic and Applied Social*
531 *Psychology*, 20(3), 175-190.
- 532 Jussim, L. (1989). Teacher expectations: self-fulfilling prophecies, perceptual biases, and accuracy.
533 *Journal of Personality and Social Psychology*, 57(3), 496-480.
- 534 Jussim, L., & Harber, K. D. (2005). Teacher expectations and self-fulfilling prophecies: Knowns
535 and unknowns, resolved and unresolved controversies. *Personality and Social Psychology*
536 *Review*, 9(2), 131-155.
- 537 Kanazawa, S., & Kovar, J. L. (2004). Why beautiful people are more intelligent. *Intelligence*, 32(3),
538 227-243.
- 539 Kleisner, K., Chvatalova, V., & Flegr, J. (2014). Perceived intelligence is associated with measured
540 intelligence in men but not women. *PLoS ONE*, 9(3), e81237.
- 541 Kokko, H., Brooks, R., Jennions, M. D., & Morley, J. (2003). The evolution of mate choice and
542 mating biases. *Proceedings of the Royal Society B-Biological Sciences*, 270, 653-664.
- 543 Kokko, H., Brooks, R., McNamara, J. M., & Houston, A. I. (2002). The sexual selection continuum.
544 *Proceedings of the Royal Society B-Biological Sciences*, 269, 1331-1340.
- 545 Langlois, J. H., Kalakanis, L., Rubenstein, A. J., Larson, A., Hallam, M., & Smoot, M. (2000).
546 Maxims or myths of beauty? A meta-analytic and theoretical review. *Psychological Bulletin*,
547 126(3), 390-423.

548 Lee, A. J., Mitchem, D. G., Wright, M. J., Martin, N. G., Keller, M. C., & Zietsch, B. P. (2016).
549 Facial averageness and genetic quality: testing heritability, genetic correlation with
550 attractiveness, and the paternal age effect. *Evolution and Human Behavior*, *37*, 61-66.

551 Miller, G. (2000). *The Mating Mind*. New York: Doubleday.

552 Milonoff, M., & Nummi, P. (2012). Adolescents but not older women misjudge intelligence from
553 faces and do not consider intelligent-looking men attractive. *Annales Zoologici Fennici*,
554 *49*(5), 378-384.

555 Mitchem, D. G., Zietsch, B. P., Wright, M. J., Martin, N. G., Hewitt, J. K., & Keller, M. C. (2015).
556 No relationship between intelligence and facial attractiveness in a large, genetically
557 informative sample. *Evolution and Human Behavior*, *36*, 240-247.

558 Moore, F. R., Law Smith, M. J., & Perrett, D. I. (2014). Individual differences in preferences for
559 cues to intelligence in the face. *Intelligence*, *44*, 19-25.

560 Murphy, N. A., Hall, J. A., & Colvin, C. R. (2003). Accurate intelligence assessments in social
561 interactions: mediators and gender effects. *Journal of Personality*, *71*(3), 465-493.

562 Neale, M. C., & Cardon, L. R. (1992). *Methodology for genetic studies of twins and families*.
563 Boston: Kluwer.

564 Olivola, C. Y., & Todorov, A. (2010). Fooled by first impressions? Reexamining the diagnostic
565 value of appearance-based inferences. *Journal of Experimental Social Psychology*, *46*(2),
566 315-324.

567 Patterson, N., Price, A. L., & Reich, D. (2006). Population structure and eigenanalysis. *PLOS*
568 *Genetics*, *2*(12), e190.

569 Penke, L., Borsboom, D., Johnson, W., Kievit, R. A., Ploeger, A., & Wicherts, J. M. (2011).
570 Evolutionary psychology and intelligence research cannot be integrated the way Kanazawa
571 (2010) suggested. *American Psychologist*, *66*(9), 916-917.

572 Pilcher, J. J., & Huffcutt, A. J. (1996). Effects of sleep deprivation on performance: A meta-
573 analysis. *Sleep: Journal of Sleep Research & Sleep Medicine*, *19*(4), 318-326.

574 Posthuma, D., Beem, A. L., de Geus, E. J. C., van Baal, G. C. M., von Hjelmborg, J. B., Lachine, I.,
575 & Boomsma, D. I. (2003). Theory and practice in quantitative genetics. *Twin Research*, 6,
576 361-376.

577 Prokosch, M. D., Coss, R. G., Scheib, J. E., & Blozis, S. A. (2009). Intelligence and mate choice:
578 intelligent men are always appealing. *Evolution and Human Behavior*, 30(1), 11-20.

579 Prokosch, M. D., Yeo, R. A., & Miller, G. F. (2005). Intelligence tests with higher g-loadings show
580 higher correlations with body symmetry: Evidence for a general fitness factor mediated by
581 developmental stability. *Intelligence*, 33(2), 203-213.

582 Reynolds, D. J., & Gifford, R. (2001). The sounds and sights of intelligence: A lens model channel
583 analysis. *Personality and Social Psychology Bulletin*, 27(2), 187-200.

584 Rhea, S., Gross, A. A., Haberstick, B. C., & Corley, R. P. (2013). Colorado Twin Registry - An
585 update. *Twin Research and Human Genetics*, 16(1), 351-357.

586 Spisak, B. R., Blaker, N. M., Lefevre, C. E., Moore, F. R., & Krebbers, K. F. B. (2014). A face for
587 all seasons: Searching for context-specific leadership traits and discovering a general
588 preference for perceived health. *Frontiers in Human Neuroscience*, 8.

589 Talamas, S. N., Mavor, K. I., Axelsson, J., Sundelin, T., & Perrett, D. I. (2016). Eyelid-openness
590 and mouth curvature influence perceived intelligence beyond attractiveness. *Journal of*
591 *Experimental Psychology: General*, 145(5), 603-620.

592 Talamas, S. N., Mavor, K. I., & Perrett, D. I. (2016). Blinded by beauty: attractiveness bias and
593 accurate perceptions of academic performance. *PLoS ONE*, 11(2), e0148284.

594 Tingley, D., Yamamoto, T., Hirose, K., Keele, L., & Imai, K. (2014). mediation: R package for
595 causal mediation analysis. *Journal of Statistical Software*, 59(5), 1-38.

596 Tsukahara, J. S., Harrison, T. L., & Engle, R. W. (2016). The relationship between baseline pupil
597 size and intelligence. *Cognitive Psychology*, 91, 109-123.

598 Wright, M. J., & Martin, N. G. (2004). Brisbane adolescent twin study: Outline of study methods
599 and research projects. *Australian Journal of Psychology*, 56(2), 65-78.

600 Wright, M. J., Smith, G. A., Geffen, G. M., Geffen, L. B., & Martin, N. G. (2000). Genetic
601 influence on the variance in coincidence timing and its covariance with IQ: A twin study.
602 *Intelligence*, 28(4), 239-250.

603 Yeo, R., Gangestad, S., Liu, J. Y., Wassink, T., & Calhoun, V. (2011). Rare copy number deletions
604 and intelligence in schizophrenic patients and healthy controls. *Behavior Genetics*, 41(6),
605 943-944.

606 Zebrowitz, L. A., Hall, J. A., Murphy, N. A., & Rhodes, G. (2002). Looking smart and looking
607 good: Facial cues to intelligence and their origins. *Personality and Social Psychology*
608 *Bulletin*, 28(2), 238-249.

609 Zebrowitz, L. A., & Rhodes, G. (2004). Sensitivity to "bad genes" and the anomalous face
610 overgeneralization effect: cue validity, cue utilization, and accuracy in judging intelligence
611 and health. *Journal of Nonverbal Behavior*, 28(3), 167-185.

612 Zelditch, M. L., Swiderski, D. L., Sheets, H. D., & Fink, W. L. (2004). *Geometric morphometrics*
613 *for biologists: A primer*. New York and London: Elsevier Academic Press.

614